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EXECUTIVE SUMMARY PERLIS PHYSICAL TOURISM PLANNING MASTERPLAN

August 2020

This report covers only a portion of the content of Perlis Physical Tourism Planning Masterplan Report only. Further information and details must be refer to the Perlis Physical Tourism Planning Masterplan Report

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Planning : Beyond Conventional

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A I INTRODUCTION

01. INTRODUCTION

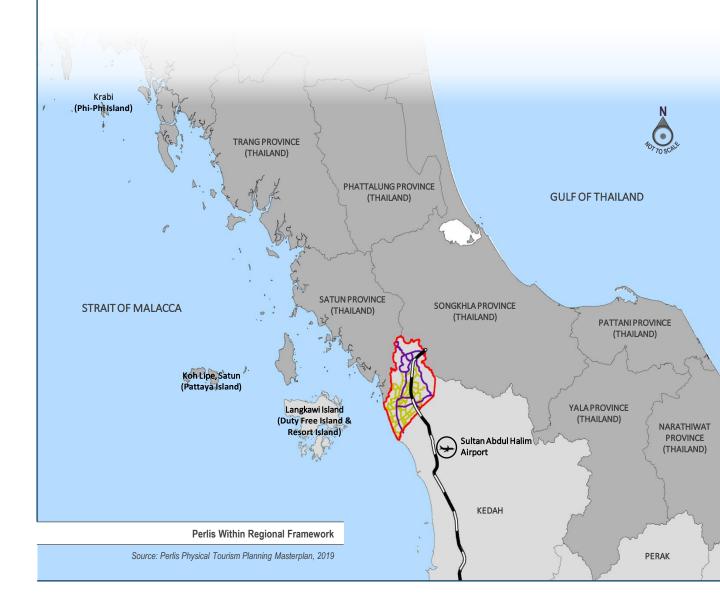
02. PROFILE OF PERLIS

Perlis Physical Tourism Planning Masterplan is a strategic plan implemented to formulate the direction of tourism development in Perlis. This is in line with the direction of tourism development of Malaysia towards consolidating and strengthening Malaysia's position as world tourism destination choice. This masterplan will also act as a reference to state government and agencies in developing the tourism sector of Perlis. The Malaysian Government has identified tourism industry as one of the country's key economic areas (NKEA). This is part of the government's policy to diversify Malaysia's income by becoming less dependent on export production.

Development of tourism industry is vital in attracting tourists. Indirectly, it generates positive impacts on destination from various aspects of economic and social development. Tourism functions as an agent of transformation to the economic, environmental and social landscape of an area. It is capable to create new growth centers, generate employment and entrepreneurship opportunities for local people as well as utilize existing resources as tourist attractions.

The State of Perlis comprises of an area of 81,931.20 hectares (819 km²) is situated on the northern region of Peninsular Malaysia which is a very strategic expanse bordering Southern Thailand (Songkhla Province and Satun Province) on the northern part and the State of Kedah on the southern part. Perlis is the smallest state in Malaysia. Perlis is in close proximity to present-day notorious tourist destinations such as Langkawi Island in Kedah and Krabi, Phuket and Koh Lipe in Thailand.

The main land use of Perlis (2019) is agriculture with a whopping 63.63% followed by built up land uses accounting to 18.04%, forest 15.29%, water body 1.46%, vacant land 1.05% and open space & recreation 0.53%. Perlis is blessed with natural resources in the form of limestone caves and dipterocarp forests. Apart from that, Perlis is also rich in diverse tourism products including historical, heritage, art and cultural tourism, eco tourism, agro tourism, shopping tourism as well as sport and recreational tourism.



03. TOURISM PRODUCT RESOURCES

In total, there are sixty two (62) tourism products that have been identified suitable to be incorporated into tourism development of Perlis. The breakdown of these tourism products is based on resource classification. The breakdown of Perlis tourism products by categorized group are as

TOURISM PRODU TOURISM PRODU TOURISM PRODUCTS RODUK PELANCONG EMAH, WARISAN, SENI DAN BUR TOURISM PRODUCTS To Satur (Thailand) To Hat Yai Wang Kelian SATUN PROVINCE (Thailand) (THAILAND) Kaki Bukit SONGKHLA PROVINCE (THAILAND) Timah Tasoh Beseri Chuping Putra Pauh 040 To Changlun To Jitra Kuala Perlis Simpang Empat Perlis Boundary Main Road Secondary Road Railroad STRAIT OF anglang MALACCA To Alor Setar

Perlis Tourism Product Resources

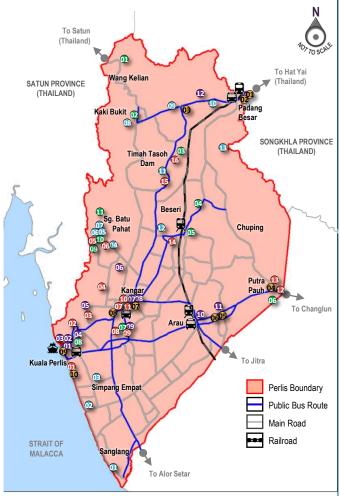
Source: Perlis Physical Tourism Planning Masterplan, 2019

04. ACCESSIBILITY OF PERLIS

Perlis is accessible by land via Changlun-Kuala Perlis Highway and Alor Setar-Kangar Federal Road. There are three (3) train stations located within the boundary of Perlis, namely Padang Besar Railway Station, Bukit Ketri Railway Station and Arau Railway Station. Public bus services include four (4) main bus terminals, namely Bukit Lagi Bus Terminal in Kangar, Arau Bus Hub, Kuala Perlis Bus Terminal and Padng Besar Bus Hub.

The entrance to Perlis through sea passage is via Kuala Perlis Ferry Terminal. This terminal connects Kuala Perlis with Langkawi Island. For the time being, this ferry terminal is the main transit center in Perlis.

Air route to Perlis is through Sultan Abdul Halim Airport situated at Kepala Batas, Alor Setar. The airport offers car rental and taxi service to facilitate tourists to continue their journey to Perlis.



Perlis Public Transport Accessibility

Source: Perlis Physical Tourism Planning Masterplan, 2019



STRATEGIC FINDINGS



TOWARDS EFFECTIVE AND PROGRESSIVE **TOURISM DEVELOPMENT PROPOSALS**





B I TOURISM DEVELOPMENT DIRECTION

01. TOURISM DEVELOPMENT **PLANNING STRATEGY**

02. PERLIS TOURISM DEVELOPMENT CONCEPT



SUSTAINABLE ECONOMIC DEVELOPMENT

- Enhancing the contribution of service sector to the development of GDP:
- Generating state and local community income:
- Escalating investment in Perlis; and Stimulating the growth of a dynamic physical tourism development.



SHAPING IMAGE & CHARACTER

- Emphasizing unique and high potential tourism products;
- Accentuating the identity and distinctiveness of Perlis tourist destinations; and Emerging international standard iconic tourism products.



ENVIRONMENTAL CONSERVATION & PRESERVATION

- Preserving and promoting natural resources;
- Conserving and preserving endangered natural treasures; and
- Applying the concept of sustainable tourism



INTEGRATION OF SMART TOURISM

- Integrating web and GIS application in the development of tourism promotion;
- Delivering tourism information at consumer's fingertips; and
 - Promoting tourism through social media platforms.



EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUES

- Providing quality tourist supporting facilities;
- Ensuring the finest hospitality offered by tourism service providers; and
- Accentuating the well-conserved cultural values of Perlis community.



STRENGTHENING TOURISM MANAGEMENT

- Solidifying collaboration between private sectors and government agencies; and Establishing an integrated governance system for
 - the purpose of tourism development.



EMPOWERING LOCAL COMMUNITY PARTICIPATION

- Enriching cooperation of tourism industry players with the local community;
- Encouraging local participation as tour guides to accentuate local living history; and
 - Opening employment opportunities for local people.





DEVELOPMENT-CENTRIC AREA (MAIN ENTRY POINT)

- Development-centric areas focusing on entry points of Perlis, specifically Kuala Perlis and Padang Besar due to the readiness of prevailing tourists and high intensity of tourist arrivals.
- The success of tourist retention by trying to persuade them to stay longer in these two main entry points will open up more opportunities for tourism products to generate greater tourist arrivals.





ICONIC TOURISM PRODUCT (NODES)

- Perlis iconic tourism products will act as the stimulator for local tourism development.
- These iconic tourism products will serve as nodes to support other existing tourism products.
- Main emphasis is directed towards iconic products because these products will be focus as designated symbol, identity and image of Perlis in term of products offering to tourists.





SUPPORTING TOURISM **PRODUCT**

- Supporting tourism products are proposed to be integrated with effective tourist supporting facilities in the forms of eatery, bank, petrol station, accommodation, retail and religious facility.
- These supporting facilities serve as the catalyst for the efficacy of iconic tourism products and supporting products of Perlis.



Perlis Tourism Development Concept





6,500,000 TOURIST ARRIVALS

2018 Milestone: 4,100,000 tourist arrivals

The average growth of tourist arrival to Perlis is at a 5.08% during the period of 2014 to 2018 and based on the exponential algorithm projection technique analysis, Perlis is anticipated to welcome 4.5 million tourists in 2020, increasing to 5.5 million in 2025 and 6.5 million in 2030. The average annual increase in the number of tourists is almost 200,000 tourists over a period of 5 years.



GDP WORTH RM 8,000 MILLION (AVERAGE ANNUAL GROWTH RATE OF 2.75%)

* 2018 Milestone: Worth RM 5,884 million

The projected value is based on the increase in growth of the basic GDP projection with an average annual rate of 2.48%. The potential and contribution of the service sector to GDP is expected to grow by more than 70% spearheaded by the growth of wholesale and retail trade sub-sector. The average growth of the service sector is projected to grow at a rate of 4.5% - 5.0% over a span of 5-10 years.



4 INTERNATIONAL STANDARD TOURISM PRODUCTS & 2 INTERNATIONAL STANDARD TOURISM EVENTS

* 2018 Milestone: Zero international standard tourism products and events

Auditing analysis of tourism product has identified three (3) existing tourism products specifically Perlis State Park, Keteri Hill and Dark Cave Eco-Tourism Complex possess the required potential to be developed as an international destination. In addition, Perlis Cultural Center is proposed to be highlighted as a new international standard tourism product. This is coherent with the goal of tourism development to position Perlis as the main destination of Malaysia by converging these four (4) tourism products on the international market.

In terms of tourism events, it is suggested to focus on two (2) existing events, namely World Cup Woodball Championship and Sunnah Village Program. This is due to the potential of World Cup Woodball Championship to attract participants from across the world. The market for religious tourism concentrates on target markets from ASSEAN countries for instance in the form of tabligh congregation event held in Kuala Lumpur.



WORKFORCE PARTICIPATION IN THE SERVICE SECTOR ATTAINED 100,000 EMPLOYMENT

* 2018 Milestone: 74,400 workforce in the service sector

The projected value is based on an increase in the workforce participation rate of 77% in 2030. This amount involves an average annual increase in workforce participation at a rate of 2.9%. The projection also took into account the current composition of the total workforce in the service sector with an annual percentage rate increase of 6%. Taking into account the potential increase in the contribution of the service sector to GDP, workforce in the service sector is expected to increase at an average annual rate of 3.3% - 3.5% and reach a total of 100,000 employment by 2030.



ACCOMMODATION OCCUPANCY RATE OF 45%

2018 Milestone: Accommodation occupancy rate of 31%

The number of tourists staying in Perlis is approximately 183,286 tourists (2018) which is 4.4% from the total tourists visited Perlis (2018). In 2030, the occupancy rate is expected to increase to 45% coherent with the rising number of tourist arrivals. It is assumed that the percentage of occupancy will escalate due to international tourists (in IMT - GT region) travelling to Perlis by means of tourism packages will stay at existing hotels in Perlis as well as domestic tourists travelling by means of tourism packages in addition to newly developed attractions.



100% OF TOURISM ENTREPRENEURS REGISTERED WITH THE OFFICIAL TOURISM WEBSITE

* 2018 Milestone: There is no official website for the purpose of tourism entrepreneurs registration

The official tourism website is a newly introduced proposal to create a one stop center application for tourism information to facilitate incoming tourists. The target is to achieve a 100% increase in tourism entrepreneurs registered with this website in realizing a smart tourism model in consistent with the current global trend.

01 Tagline

Perlis: Asia's Best Kept Secret

"Truly Asian in every thread: A potpourri enriched with alluring wonders, from colours of nature, dazzling agricul-tour, distinctive heritage, exhilarating refreshment, an array of shopping delights and mouthwatering delicacies"











colours of

dazzling agricultour

distinctiv heritage

exhilarating refreshment si delig mouthy

ent shopping delights and mouthwatering delicacies

02 | Perlis Iconic Tourism Products (Short Term)

Proposal in emphasizing fifteen (15) iconic tourism products of Perlis will be the catalyst of short term growth of local tourism development. The proposed fifteen (15) iconic tourism products of Perlis are as follows:

- Perlis State Park;
- 2. Snake and Reptile Farm;
- 3. Dark Cave Eco-Tourism Complex;
- 4. Kota Kayang Museum;
- 5. Perlis Herbal Forest:
- 6. Padang Besar Business Arcade;
- 7. Melati Lake Recreational Park;
- 8. Harumanis Centre of Excellence, Bukit Bintang Agricultural Centre
- 9. Kuala Perlis Seafood Complex;
- 10. Agrovet Farm;
- 11. Keteri Hill;
- 12. Kampungstay;
- 13. Pengkalan Asam Running Trail;
- 14. Superfruit Valley; and
- Dato' Sheikh Ahmad Square.

03 I Perlis Iconic Tourism Product (Long Term)

Addition of a new iconic product which is the proposed Perlis Cultural Center is earmarked to create a long term international standard tourism product in realizing the state government's aspiration to position Perlis as a major tourist destination in Malaysia.

Perlis is blessed with cultural values, handicrafts, dances and traditional foods of antiquity. However, abundance of traditional cultures, arts and foods currently are not fully utilized towards the direction of tourism development.

GOAL: "Positioning Perlis As One Of The Major National Tourism Destination"

TAGLINE: Asia's Best Kept Secret

2030 TARGET



TARGET 01:

6,500,000 TOURIST ARRIVALS

* 4,100,000 tourist arrivals in 2018



TARGET 02:

GDP WORTH RM 8,000 MILLION (AVERAGE ANNUAL GROWTH RATE OF 2.75%)

* Worth RM 5,884 million in 2018



TARGET 03:

4 INTERNATIONAL STANDARD TOURISM PRODUCTS & 2 INTERNATIONAL STANDARD TOURISM EVENTS

* 0 international standard tourism product in 2018



TARGET 04:

WORKFORCE
PARTICIPATION IN THE
SERVICE SECTOR ATTAINED
100,000 EMPLOYMENT

* 74,400 workforce in the service sector in 2018



TARGET 05:

ACCOMMODATION OCCUPANCY RATE OF 45%

* Accommodation occupancy rate of 31% in 2018



TARGET 06:

100% OF TOURISM ENTREPRENEURS REGISTERED WITH THE OFFICIAL TOURISM WEBSITE

* There is no official website for the purpose of registration of tourism entrepreneurs in 2018. Application of official tourism website is a newly introduced proposal

					iomy introduced proposed	
STRATEGY I	STRATEGY 2	STRATEGY 3	STRATEGY 4	STRATEGY 5	STRATEGY 6	STRATEGY 7
SUSTAINABLE ECONOMIC DEVELOPMENT	SHAPING IMAGE & CHARACTER	ENVIRONMENTAL CONSERVATION & PRESERVATION	INTEGRATION OF SMART TOURISM	EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE	STRENGTHENING TOURISM MANAGEMENT	EMPOWERING LOCAL COMMUNITY PARTICIPATION
EL01 SA 01 SA 02 SA 03 SA 04 SA 05	IK01 SA 01 SA 02 SA 05	AS01 SA 01 SA 02 SA 03 SA 04 SA 05	PP01 SA 01 SA 02 SA 06 SA 06	HN01 SA 01 SA 02 SA 04 SA 05	UP01 SA 01 SA 05 SA 06	PK01 SA 02 SA 02 SA 06
EL02 SA 01 SA 02 SA 04 SA 05	IK02 SA 01 SA 02 SA 03 SA 05	AS02 SA 01 SA 02 SA 04 SA 05	PP02 SA 01 SA 05 SA 06	HN02 SA 01 SA 02 SA 04 SA 05	UP02 SA 04 SA 05 SA 06	PK02 SA 02 SA 02
EL03 SA 01 SA 02 SA 04 SA 05	IK03 SA 01 SA 02 SA 03 SA 05	CA 04	PP03 SA 01 SA 05 SA 06	HN03 SA 01 SA 05	UP03 SA 04	PK03 SA 02 SA 02 SA 04 SA 05 SA 06
EL04 SA 01 SA 02 SA 04 SA 05	IK04 SA 01 SA 02 SA 05	AS04 SA 01 SA 05	PP04 SA 01 SA 05 SA 06	HN04 SA 04	UP04 SA 03	PK04 SA 02 SA 02 SA 04 SA 05
EL05 SA 01 SA 02 SA 03 SA 05	IK05 SA 01 SA 02 SA 05	AS05 SA 01 SA 05	PP05 SA 01 SA 05 SA 06	HN05 SA 01 SA 05	UP05 SA 01 SA 05	PK05 SA 02 SA 02 SA 06
	IK06 SA 01 SA 02 SA 05	AS06 SA 01 SA 02 SA 04 SA 05	PP06 SA 01 SA 05 SA 06	HN06 SA 01 SA 02 SA 04 SA 05	UP06 SA 02 SA 05 SA 06	PK06 SA 02 SA 02 SA 06
	IK07 SA 01 SA 02 SA 04 SA 05	AS07 SA 01 SA 02 SA 04 SA 05	PP07 SA 01 SA 05 SA 06	HN07 SA 01 SA 02 SA 04 SA 05	UP07 SA 01 SA 02 SA 05	PK07 SA 04 SA 05 SA 06
	IK08 SA 01 SA 02 SA 03 SA 05	AS08 SA 01 SA 02 SA 04 SA 05		HN08 SA 04 SA 05 SA 06	UP08 SA 01 SA 02 SA 03 SA 05	
	IK09 SA 01 SA 05			HN09 SA 01 SA 02 SA 03 SA 04 SA 05	UP09 SA 01 SA 02 SA 03 SA 04 SA 05	



C I PROPOSED DEVELOPMENT

01. PROPOSED TOURISM TRAIL

TRAIL PATH

	1200	502A0	<i>></i>
TRAIL CATEGORY	ECO TOURISM TRAIL Lush Greeneries and Limestone Caves: A Picturesque Combination	SHOPPING AND GASTRONOMIC TOURISM TRAIL A Cross Border Shopping Gateway and Authentic Delicacies	AGRO TOURISM TRAIL Fertile Region With Extraordinary Climatic Environment
TOURISM PRODUCTS	Perlis State Park Dark Cave Eco-Tourism Complex Chabang Hill Jernih Hill Recreational Forest Keteri Hill Tok Dun Hill Cenderawasih Cave / Lagi Hill Kubu Hill Recreational Forest Wang Gunung Snake and Reptile Farm Bukit Ayer Amenity Forest	Emas Kerajang Duty Free Complex Padang Besar Business Arcade Uniciti Farmer's Market Ulu Pauh GBBS Court Taman Sena Indah Farmer's Market Rubber Tree Market C-Mart Kayangan Square Kuala Perlis Seafood Complex Kurong Tengar Farmer's Market	Kipli's Nipah Palm Farm Berembang River Local Shrimp Paste MADA Paddy Field Harumanis Center of Excellence Perlis Vineyard FF Harmony Bee Farm Perlis Herbal Forest 120 Years Durian Orchard FRIM Research Station Agrovet Farm Freshwater Fish Sanctuary Bukit Temiang Agro Tourism Center Superfruit Valley
TOURISM ACTIVITIES OFFERED	Climbing and jungle trekking Rock climbing and abseiling Cave exploration Nature watch (research and learning tour) Camping Leisure through waterfall and river Picnic Jogging and cycling Kayaking	Shopping Dining in a multiple selection of foods Sunset watch	Learning tour, farms, exhibition galleries and kelulut honey courses Relaxing tour, photo capturing and sightseeing Fishing and immersing into fishermen daily life Overnight (campsite) Food tasting Bee-based treatment (apitherapy) Purchasing local agro-based products
TRAVEL PERIOD	2 Hours and 14 Minutes	1 Hour and 40 Minute	2 Hours and 22 Minutes
TRAVEL DISTANCE	111.3 km	90.7 km	113.5 km
ACCOMMODATIONS	7 Accommodations	10 Accommodations	6 Accommodations
EATERIES	34 Eateries	28 Eateries	23 Eateries
WORSHIP FACILITIES	12 Worship Facilities	10 Worship Facilities	8 Worship Facilities
HEALTH FACILITIES	9 Health Facilities	6 Health Facilities	8 Health Facilities
SAFETY FACILITIES	9 Safety Facilities	8 Safety Facilities	8 Safety Facilities
DIGITAL INFRASTRUCTURE	Network Coverage & Free Wifi	Network Coverage & Free Wifi	Network Coverage & Free Wifi
OVERALL CONCEPT OF		Windows Grah de Haann	Approx



HISTORICAL, HERITAGE, ART AND CULTURAL TOURISM TRAIL

A Distinctive Way of Life: Learn Their Values, Appreciate Their Distinction

- **LKIM Fishermen Market Complex**
- Tuanku Syed Putra Bridge 2.
- Crab Island Village 3.
- **Kayang City Museum**
- Western Flood Diversion 5.
- 6. **Ujong Bukit Homestay**
- 7. Government Building Complex (Clock Tower)
- 8. Kangar Art Street
- **Department of Arts & Culture Complex** 9
- 10. Arau Royal Gallery
- 11. Paya Guring Homestay
- 12. Felda Mata Ayer Homestay
- Purchasing local products
- Leisure tour, photo capturing and sightseeing 2.
- 3. Learning tour through gallery, monumental, art and historical
- 4. Enjoying local dances and music performances
- 5. Immersing and experiencing local community culture (kampungstay)
 - Making traditional biscuits, kites and organic insect repellents
 - Paddy harvesting, rubber tapping and harumanis farm tour
- Pond fishing and catching fish using bare hands
- Overnight (room booking)
- 7. Ambling through village sceneries and vistas

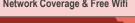
SPORT & RECREATIONAL TOURISM TRAIL

"Stay Active With Fun-Filled Leisure Excitement"

- 1. **Kurong Tengar Track**
- **Bazaar Sport Fishing Pool** 2.
- 3. Sakura Park
- A.B.E Fishing Pool 4.
- 5. **Putra Golf Club**
- 6. Sungai Batu Pahat Recreational Park
- 7. Pengkalan Asam Running Trail
- 8. **Bukit Lagi Public Park**
- 9. Tuanku Lailatul Shahreen Paper Floral Garden
- 10. Dato' Sheikh Ahmad Square
- 11. Keris Square
- 12. **UniMAP Go Kart Circuit**
- Syed Sirajuddin Areeb Putra Sports Complex 13.
- 14. Melati Lake Recreational Park
- **Perlis Water Sports Complex**
- 16. Manik Hill ATV
- 1.
- 2. Jogging and cycling
- Leisure and sightseeing tour 3.
- 4. **Angling**
- Woodball 5.
- ATV sports 6.
- 7. Outdoor and indoor sports (stadium)
- 8. Kayaking and sailing
- 9. Go-Kart
- 10. Golfing
- Camping 11.

2 Hours and 20 Minutes	2 Hours and 25 Minutes	
99.0 km	110.6 km	
12 Accommodations	12 Accommodations	
8 Eateries	8 Eateries	
6 Worship Facilities	5 Worship Facilities	
6 Health Facilities	6 Health Facilities	
6 Safety Facilities	7 Safety Facilities	
Network Coverage & Free Wifi	Network Coverage & Free Wifi	







02. PROPOSED TOURISM DEVELOPMENT

TAINABLE ECONOMIC DEVELOPMENT



EL01

Redevelopment of

Kuala Perlis

EL02 Proposed

Proposed Redevelopment of **Padang Besar**

Proposed Malaysia -**Thailand Food Fair** Kuala Perlis

EL03

Proposed Perlis Fruity Fest

EL04

Proposed Package Involving IMT-GT and **Tourism Trail Concept**

EL05

PING IMAGE & CHARACTER



Proposed Redevelopment of **Putih Hill** (North Tip)

IK01

Proposed Upgrading of Dark Cave Eco-Tourism Complex

Proposed Upgrading of Bukit Ayer **Amenity Forest IK04**

Proposed Strengthening of Harumanis Carnival

Proposed Physical Facilities For Captivating Panorama of Perlis

Proposed Upgrading of Keteri Hill

IK02

Proposed Upgrading of Snake And Reptile Farm Proposed Upgrading of Perlis State Park

IK06

Cadangan Karnival Perlis: Asia's Best Kept Secret

IK08

MÉNTAL CONSERVATION & PRESERVATION



AS08

AS01

Proposed Keteri **Climbing Challenge**

AS03 Proposed Community, Tourist

and Tourism **Industry Player** Awareness Program

Proposed Perlis Plogging Race

AS₀₂

AS04

Proposed Development of Mitigation Mechanisms To **Detrimental Tourism** Activities and **Developments**

Proposed Enhancement of

AS05

Nature Tour Guide Training Manik Hill Skills

Proposed Revival of ATV Activities in

AS06

Proposed 'Perlis Geopark Ambassador' Program

Proposed Perlis Fossil Festival

ATEGY 4 EGRATION OF SMART TOURISM



PP01

Proposed Perlis Influencer Festival (Social Media **Promotional Week)**

Proposed Digital Advertising Billboard Promoting Tourism of **Perlis**

PP03

Proposed Perlis Tourism Website and Mobile Apps

PP04

Proposed Enhancement of Digital Promotional Advertising

PP05

Proposed Kuala Perlis Smart Jetty Program PP06

PP07

Proposed Tourism Calendar 2021

Proposed Remuneration To Individuals **Promoting Perlis Through Social Media**

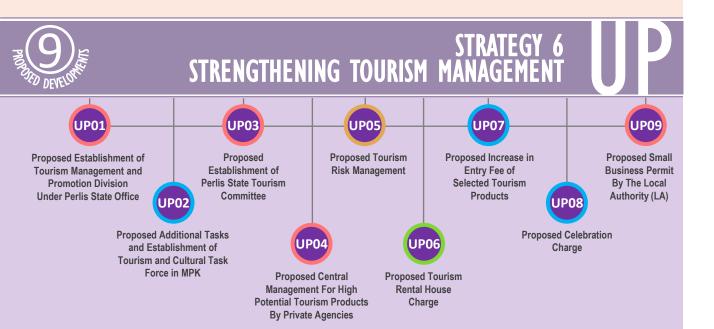


EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALU





Inheritance Skills For Commercial Purpose





РКОЗ

Proposed Strengthening Cooperative Model As The Core Generation of Tourism Entrepreneurship Proposed Strengthening
The Financing
Assistance System

NOTA:
Quickwin
High Impact Project (Priority 1)
High Impact Project (Priority 2)

Entry Point Project

Activities



STRATEGY I: SUSTAINABLE ECONOMIC DEVELOPMENT

EL () HIP I

PROPOSED REDEVELOPMENT OF KUALA PERLIS

- Privatization under BPEN (newly established division)
- Involve public-private partnership (PPP) business model through cooperative arrangement between government and private industry players
- Privatization approach is implemented based on fixed distribution of gross development revenue
- Business model in the form of a stand-alone business funded and operated by the private sector as a package that includes construction management, maintenance and repair works as well as replacement of public facilities including buildings, infrastructures, equipment and facilities

PROPOSED COMPONENTS

- 1 Multi-Storey Parking & Perlis Local Product Center
- Beautify Kuala Perlis Tower Square Esplanade Design and Landscape
- Beautify Brasmana Courtyard
- 4 Open Square For Sunset Watch
- Perlis Cultural Centre
- 6 Public Park
- 7 Leisure Square
- 8 Arrangement of KOMA Laut and Seafood Food Court
- Mangrove Forest Boardwalk Route
- 10 Mangrove Forest Seafood Restaurant
- 11 Foodtruck Court
- 12 Parking and Leisure Area
- Protocol Road (Interlocking & Pavement)

















PHASE I

HIGH IMPACT PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION

PROPOSED COST

10 YEARS

RM 29,700,000





LEGEND

Existing Development Component

Proposed Development Component







PHASE II

ENTRY POINT PROJECT

PROPOSED PROJECT DURATION

PROPOSED COST

10 YEARS

RM 86,000,000

STRATEGY 1: SUSTAINABLE ECONOMIC DEVELOPMENT



PROPOSED REDEVELOPMENT OF PADANG BESAR

- Privatization under BPEN (newly established division)
- Involve public-private partnership (PPP) business model through cooperative arrangement between government and private industry players
- Privatization approach is implemented based on fixed distribution of gross development revenue
- Business model in the form of a stand-alone business funded and operated by the private sector as a package that includes construction management, maintenance and repair works as well as replacement of public facilities including buildings, infrastructures, equipment and

Central Park

Padang Besar (79)

Elevated Highway - Connection to Jalan Ulu Pauh-

Elevated Highway - Connection to Jalan Kangar-Padang Besar (7)

PROPOSED COMPONENTS Halal Hub Jalan Kangar, Padang Besar M. Apartment **Factory Outlet** Bazaar Food Paradise

PROPOSED PADANG BESAR REDEVELOPMENT MASTERPLAN







STRATEGY I: SUSTAINABLE ECONOMIC DEVELOPMENT



PROPOSED KUALA PERLIS MALAYSIA-THAILAND FOOD FAIR

- Presentation to Thailand travel agencies
- Provide a viable and feasible business model
- Provide opportunities for participation of local communities involved in
- Ensure that delicacies marketed by participating traders are unique and appealing to be sold to tourists through a food tasting session conducted by the organizer
- 70% quota allocation for local traders and 30% for traders from Thailand



PHASE I **OUICKWIN**



PROPOSED COST

RM 130,000

CHINCHILLA WATERMELON FESTIVAL, AUSTRALIA



PAHIYAS FESTIVAL DAY, PHILIPPINES



STRATEGY I: SUSTAINABLE ECONOMIC DEVELOPMENT



PROPOSED PERLIS FRUITY FEST

- Engagement process with all agencies and parties involved to discuss this initiative
- Identify small local fruit traders in Perlis to ensure local involvement
- Provide opportunities for local agricultural entrepreneurs to market agro-based products
- Actively promote this festival on social media and design attractive banners to be displayed throughout the entrance to Perlis













QUI	CKWIN
PROPOSED PROJECT DURATION	PROPOSED COST
6 MONTHS	RM 130.000

STRATEGY 1: SUSTAINABLE ECONOMIC DEVELOPMENT

EL 05

II PROPOSED CLIMBING AND SHOPPING TOURISM PACKAGE (PERLIS – HAT YAI ADVENTURE AND LEISURE TRAIL)



02 I PROPOSED NATURAL AND CULTURAL TOURISM PACKAGE (GEOPARK TRAIL SATUN – PERLIS)

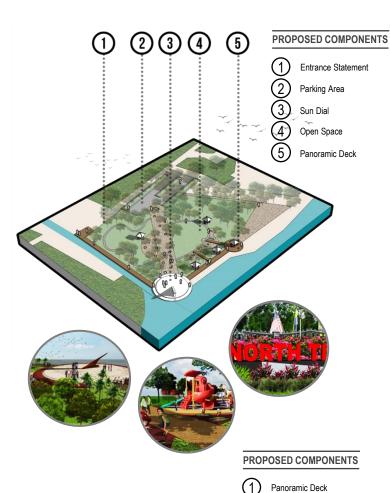


D3 I PROPOSED INTER COUNTRY TRAVEL - 3 COUNTRIES TOUR TOURISM PACKAGE (PHUKET - KANGAR - MEDAN LEISURE TRAIL)



- 04 I PROPOSED ECO TOURISM TRAIL PACKAGE
- 05 I PROPOSED SHOPPING AND GASTRONOMIC TOURISM TRAIL PACKAGE
- 06 I PROPOSED AGRO TOURISM TRAIL PACKAGE
- 07 I PROPOSED HISTORICAL, HERITAGE, ART AND CULTURAL TOURISM TRAIL PACKAGE
- 08 I PROPOSED SPORT AND RECREATIONAL TOURISM TRAIL PACKAGE





STRATEGY 2: SHAPING IMAGE & CHARACTER

EPP EPP

PROPOSED REDEVELOPMENT OF PUTIH HILL (NORTH TIP)

- To be develop by the local authority (Kangar Municipal Council) according to the provision of open space under hierarchy of 'Urban Park'
- This park carries a twofold functions in the form of recreational space for locals as well as a tourism product to attract tourists





FASA II

PROPOSED PROJECT DURATION	PROPOSED COST
2 YEARS	RM 1,650,000

STRATEGY 2: SHAPING IMAGE & CHARACTER

IK ()2 HIPD

PROPOSED UPGRADING OF KETERI HILL

- Privatization approach is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate



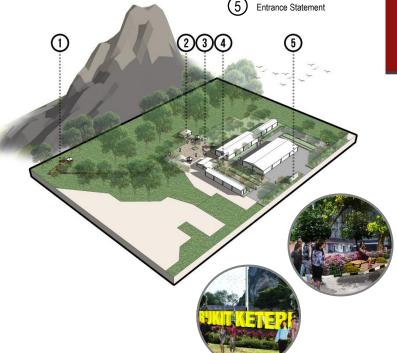




FASA I

HIGH PRIORITY PROIECT (PRIORITY I)

PROPOSED	
PROJECT DURATION	PROPOSED COST
2 YEARS	RM 960,000



Toilet

Plaza and Gazebo

Gateway and Entrance

PROPOSED COMPONENTS

- Upgrading works of dangerous cave tracks as well as supplying relevant safety equipment
- Dark Cave I track platform upgrading works
- Upgrading works of caving lights
- Telecommunication system radio connection in the cave
- Emergency siren installation
- Upgrading works of slippery walkways and stairs
- Gazebo resting area improvement works
- Dressing room improvement works
- Toilet repairment works
- Children's playing area improvement works
- Campsite improvement works
- Souvenir and grocery stores erection works
- Dangerous trees and branches cutting works



STRATEGY 2: SHAPING IMAGE & CHARACTER

HIP I

PROPOSED UPGRADING OF DARK CAVE ECO-TOURISM COMPLEX

- This project is implemented through privatization approach
- Privatization model is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate



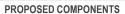


HIP I

PHASE I

HIGH PRIORITY PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION	PROPOSED COST		
3 YEARS	RM 1,760,000		







STRATEGY 2: SHAPING IMAGE & CHARACTER

PROPOSED UPGRADING OF SNAKE AND REPTILE FARM

- Privatization approach is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate



PHASE I

HIGH PRIORITY PROJECT (PRIORITY I)

PROPOSED Project duration	PROPOSED COST		
I YEAR	RM 300,000		

PROPOSED COMPONENTS

- Welcoming structure
- Pedestrian pavement improvement works
- Landscaping enhancements
- Souvenir and grocery stores erection works
- Glamping camp site in Eagle Park area erection works
- Family pool on glamping site erection works
- Provision of hammock designated area in the glamping site
- Boardwalk and a lookout tower erection works
- Dangerous trees and branches cutting works



PROPOSED COMPONENTS

- Welcoming structure
- · Embroidery of ornamental trees improvement works
- Damaged chalet structures and picnic areas repairment works
- Accommodation upgrading works
- Research facilities erection works (mini lab, library, meeting room, lounge, toilet and bathroom, store and watch tower)
- Tree house erection works
- Perlis State Park Information Center upgrading works
- Tarred route tracks upgrading works
- · Upgrading works of routes around the accommodation area
- Electrical system upgrading works
- Boardwalk and a lookout tower erection works
- Dangerous trees and branches cutting works



STRATEGY 2: SHAPING IMAGE & CHARACTER

IK 05 HPD

PROPOSED UPGRADING OF BUKIT AYER AMENITY FOREST

- Privatization approach is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate



PHASE I

HIGH PRIORITY PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION

PROPOSED COST

3 YEARS

RM 1,910,000

STRATEGY 2: SHAPING IMAGE & CHARACTER

IK 06 @

PROPOSED UPGRADING OF PERLIS STATE PARK

- Privatization approach is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate





PHASE I

HIGH PRIORITY I	PROJECT (PRIORITY T)
PROPOSED	

PROJECT DURATION

PROPOSED COST

3 YEARS

RM 1,980,000





PERLIS: ASIA'S BEST KEPT SECRET CARNIVAL WILL BE THE GROWTH ENGINE

FOR FUTURE CAPABILITY IN ATTRACTING TOURISTS

STRATEGY 2: SHAPING IMAGE & CHARACTER

QW

PROPOSED STRENGTHENING OF HARUMANIS CARNIVAL

- Engagement process with all agencies involved to discuss this
- Proposal presentation for funding application
- Open up opportunities for local farmers to market and publicize agro-based products
- Actively promote this festival on social media and design attractive banners to be displayed throughout the entrance to Perlis











PHASE I

QUICKWIN

PROPOSED PROJECT DURATION PROPOSED COST RM 130,000 6 MONTHS

STRATEGY 2: SHAPING IMAGE & CHARACTER

QW

PROPOSED PERLIS: ASIA'S BEST KEPT SECRET CARNIVAL

- Initial stage involves engaging with key players which involves presentations regarding this carnival
- Actively promote this carnival on social media and design attractive banners to be displayed throughout the entrance to Perlis to attract many participants and tourists to share their comments and views on the effectiveness of Visit Perlis 2021 and the performance of existing tourism products available





PHASE I

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PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS RM 75,000

PROPOSED COMPONENTS

- Signboard
- Instagram Signage
- Other Related Facilities (Cradle, Boardwalk etc.)
- Business Facilities (Selected Locations)





INSTAGRAM SIGNAGE

STRATEGY 2: SHAPING IMAGE & CHARACTER

HIP I

PROPOSED PHYSICAL FACILITIES FOR CAPTIVATING PANOROMA OF PERLIS

- Propose two (2) types of panoramic locations, specifically: -
 - 1 Seven (7) Perlis Captivating Panoramic Scenery (Perlis Seven Wonder Panoramic Scenery)
 - 2 Other intriguing panoramic stopover in Perlis
- The list of seven (7) captivating panoramic scenery of Perlis are as
 - 1 Local fishing boats of Perlis River scenery
 - 2 Wang Kelian Lookout point
 - 3 Bukit Chabang scenery
 - 4 Scenery of Dark Cave internal route
 - 5 Scenery of Secret Garden Dark Cave
 - 6 Scenery of rice fields of Banjaran Nakawan Kg. Wang Ulu
 - 7 Scenery of Timah Tasoh Lake back dropped of Nakawan Range -Freshwater Fish Sanctuary and Terinai Lakeview
- Privatization under BPEN (newly established division)
- Privatization approach is implemented based on allotment of completed physical projects
- The private sector will be given partial floor spaces to operate





PHASE I

HIGH PRIORITY PROJECT (PRIORITY 1)

PROPOSED PROJECT DURATION

PROPOSED COST

3 YEARS

RM 2,000,000



CRADLE **BOARDWALK**



THE PURPOSE OF KETERI CLIMBING CHALLENGE IS TO INTRODUCE THE DISTINCTIVENESS OF THIS KNOLL TO TOURIST GLOBALLY THROUGH ROCK CLIMBING SPORT



PLOGGING RACE WILL CONTRIBUTE TO ENVIRONMENTAL SUSTAINABILITY IN THE STATE OF PERLIS





























PHASE I

QUICKWIN PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

RM 75,000

STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION



PROPOSED KETERI CLIMBING CHALLENGE

- Engagement process with all agencies and private parties involved to discuss this initiative
- Discuss the appropriate modules and implementation methods to organize this event taking into account the carrying capacity limitation
- Provision of adequate rock climbing equipment and experts for all participants and tourists
- Actively promote this festival on social media and design attractive banners to be displayed throughout the entrance to Perlis





















QUICKWIN

PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

130,000

STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION



PROPOSED PERLIS PLOGGING RACE

- Engagement process with all agencies involved to discuss this
- Discuss the appropriate modules and implementation methods in carrying out this event taking into account the carrying capacity limitation of the involving ecological areas
- Discuss and set competition routes (routes should involve areas with major waste disposal problem)
- Set up conditions for participants by obliging requirement of one sack of garbage collection for each participant
- Suggested to combine this event with the existing event (Fun Run Carnival MPK Dihati Rakyat) for the purpose of funding management and creating an integrated management model
- Actively promote this festival on social media and design attractive banners to be displayed throughout the entrance to Perlis





PHASE I

QUICKWIN

PROPOSED PROJECT DURATION

PROPOSED COST

- 5 YEARS

RM 500.000

FOR 5 YERAS CONTINUOUSLY

STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION

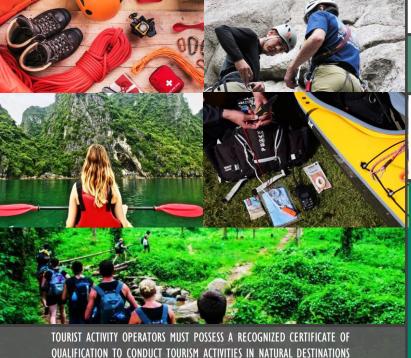


PROPOSED COMMUNITY, TOURIST AND TOURISM INDUSTRY PLAYER AWARENESS PROGRAM

- This program to be held 5 times annually
- Perlis State Government together with MOTAC and Tourism Malaysia Perlis have to identify the villages and schools to be involved for the purpose of this program
- Government agencies need to encourage the involvement of nongovernmental organizations, universities and other tourism-related government agencies to provide talks and workshops to the target
- Apart from talks and workshops, these target groups need to be given new knowledge related to tourism potential worth venturing
- Perlis State Government together with MOTAC and Tourism Malaysia Perlis together with universities need to carry out the task of observing changes to the community after organizing talks and workshops.

STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION

(HIP 2)



PROPOSED DEVELOPMENT OF MITIGATION MECHANISMS TO DETRIMENTAL TOURISM

ACTIVITIES AND DEVELOPMENTS

- Every agency and product proprietor require to identify issues encountered consequence of tourism development and tourist activities within their jurisdiction area
- Enforce carrying capacity technique at several listed eco tourism destinations
- Introduce private impact control techniques (charging entrance fees and booking reservations)
- Introduce tourist code of ethics by empowering tour guides as tourist monitoring agents during visits to eco tourism destinations
- Enforce the rules and regulations contained in the Environmental Impact Assessment (EIA) Report and Social Impact Assessment (SIA) Report for any tourism project that inflicted significant negative impacts to the environment and social surroundings
- Enforce acts and enactments related to nature and tourism adopted by the state government

PHASE I

HIGH PRIORITY PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

- 5 YEARS

ANNUALY





SAFETY ASPECTS ARE VERY VITAL AND MUST BE SENSIBLY MEASURED IN CARRYING OUT TOURISM ACTIVITIES IN A NATURAL BIOME SETTINGS









PHASE I

HIGH PRIORITY PROJECT (PRIORITY 2)

PROIECT DIIRATION	PROPOSED
I NOJECI DONATION	PROJECT DURATION

PROPOSED COST

2 YEARS

RM 50,000



EXAMPLES OF GEOCHACHING TOOLS USING GPS SYSTEM



ATV ACTIVITIES CAPABLE TO STIMULATE ECONOMIC GROWTH

PHASE I

HIGH PRIORITY PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION

PROPOSED COST

I YEAR RM 800,000





STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION

AS 05

HIP 2

PROPOSED ENHANCEMENT OF NATURE TOUR GUIDE TRAINING SKILLS

- The number of licensed nature tour guides is still inferior compared to the number of licensed city tour guides in Perlis under the regulation of MOTAC
- Based on tourism attraction and strategies to enhance eco tourism, encouraging youth participation in nature tour guide training is imperative to ensure the continuity of trained labor in elevating eco tourism to a higher sustainable level
- Training for Trainer (TOT) should also be introduced as one of the approach to convey information to local residents, especially young generation regarding specialties and storytelling of tourism products
- Trained youths can contribute in guided tour activity at the agency / location manager level with an agreed incentive payment
- At the same time, such training also require to be expanded to extreme recreational activities in the form of rock climbing and Geotrail exploration involving delivery of information on millions years geological treasures to improve existing storytelling;
- With the addition of trained workforces, the value of information can be channeled to visitors more effectively and in turn contribute to ever growing positive impacts to touristic experience
- The increase in nature tour guides will also contribute to the sustainability of eco tourism products where they will serve as tourist monitors while conducting tourism activities that may contribute negative impacts to the environment

STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION

AS 06



PROPOSED REVIVAL OF ATV ACTIVITIES IN MANIK HILL

- This project is implemented through privatization approach
- Involves the business model of public-private partnership (PPP) through the arrangement of cooperation between government and private industry players
- Privatization model is implemented based on allotment of completed physical projects
- Business model in the form of stand-alone business funded and operated by the private sector as a package that includes construction management, maintenance and repair as well as replacement of public facilities including building structure, infrastructure, equipment and facilities
- The private sector will be given space to conduct and operate ATV activities in Bukit Manik
- Introduce geocaching activities (treasure hunt using GPS coordinates) as a supportive element to ATV activities in Bukit Manik to attract participation of larger group tourist segments
- The proposed physical project should be developed minimally to ensure it does not harm the environment to create a harmonic tourism product blend perfectly with the natural ecosystem



TAMPA BAY FOSSIL FEST

PHASE I

QUICKWIN

PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

130,000









STRATEGY 3: ENVIRONMENTAL CONSERVATION & PRESERVATION



PROPOSED PERLIS FOSSIL FESTIVAL

- Engagement process with all agencies involved to discuss this initiative to be carried out in Perlis
- The festival should involve collaboration from various parties, especially relevant government agencies, researchers and students from various universities and local communities who are interested in scientific field.
- Discuss the appropriate modules and implementation methods to carry out this event by taking into account the carrying capacity of geotourism areas involved to ensure that this event will not affect the sustainability of limestone treasures of
- Discover local talents as Geoguide by offering collaboration opportunities, courses and training pertaining to structure and stratigraphy of geological resources of Perlis
- Actively promote this event on social media and form an attractive banner to be displayed throughout the entrance to Perlis





PROPOSED 'PERLIS GEOPARK AMBASSADOR' PROGRAM



- These groups require to undergo 'Perlis Geopark Ambassador Course' under the supervision of Department of Minerals and Geoscience (JMG) as a training medium to develop knowledge on several important subjects as follows: -
 - Area and geological potential of Perlis (geosite)
 - Concept and geotourism / geopark development efforts
 - History of fossil formation and geological resources of Perlis
 - Principles of 'sustainable tourism'
- Individuals or parties who successfully undergo this training course will be recognized as 'Perlis Geopark Ambassador'
- The 'Perlis Geopark Ambassador' group acts as a small ambassador and spokesperson to provide travel advice on geotourism and promote the uniqueness of Perlis geological resources through activities carried out at the local level.
- Efforts to promote Perlis Geopark should emphasize several important elements such as Geoguide and storytelling of local geological heritage formation. This effort should also be matched with the existing strength of State of Perlis in terms of industry, local handicrafts, food and local heritage arts in order to create continuity between every aspect of travel experience
- This 'Geopark Ambassador' status is suggested to be valid for two (2) years only. They are required to renew their recognition by attending new courses
- 'Perlis Geopark Ambassador Course' is proposed to be constantly updated and innovated in line with the global development trend to ensure that this program can compete with geopark destinations globally





'PERLIS GEOPARK AMBASSADOR' IS THE KEY TO DEVELOPMENT OF GEO TOURISM IN PERLIS

PHASE I

HIGH PRIORITY PROJECT (PRIORITY

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS 100,000

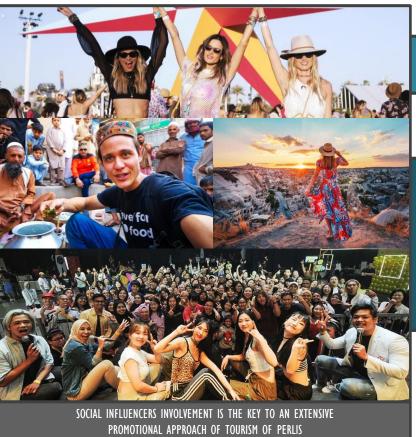












STRATEGY 4: INTEGRATION OF SMART TOURISM

PROPOSED PERLIS INFLUENCER FESTIVAL (SOCIAL MEDIA PROMOTIONAL WEEK)

- Selection of key opinion leaders (social influencers) who are wellknown and possessed huge fan base
- Discuss cost and profit sharing model that can be agreed upon by both management and social influencer party
- Set at least five (5) famous key opinion leaders (based on the number of viewers and followers) to be accompanied in exploring Perlis tourist destinations for 7 consecutive days
- Selected key opinion leaders will promote tourism of Perlis by sharing experiences and videos on their social media sites



PHASE I

OUICKWIN



PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

RM 160,000



EAST WIND FESTIVAL 2020

STRATEGY 4: INTEGRATION OF SMART TOURISM



PROPOSED TOURISM CALENDAR 2021

- Discussion session between Perlis State Government, MOTAC and every agency and NGO involved in this event calendar based on tourism events that are currently in planning stage
- Recommended to organize at least two (2) events every month to ensure continuous tourism events throughout the year
- In total, twenty-four (24) annual events are proposed to be introduced under the 2021 tourism calendar
- Publicize in every promotional medium to highlight the calendar as a reference for tourists in visiting Perlis



PHASE I





PROPOSED COST RM 75,000





PERLIS ANNUAL TOURISM EVENT CALENDAR 2021 VISIT PERLIS 2021

Perlis: Asia's Best Kept Secret

JAN 2021

KUALA PERLIS MALAYSIA-THAILAND FOOD FAIR

Satisfying your inner craving for Asian food cuisine **FEB**

MY BELOVED VILLAGE FESTIVAL

A fresh exposure promises a memorable experience

MAC

TIMAH TASOH **ANGLING CHALLENGE**

Angling for a catch through a vista of an exquisite estuarine biome

APR 2021

SUNNAH VILLAGE **PROGRAM**

A spiritual soiourn



VILLAGE LOVE RIDE

Stroll across a colourful scenery of countryside landscape



INFLUENCER FESTIVAL

Aspiring social influencers for the arowth of Perlis tourism industry



EAST WIND FESTIVAL

A climatic winter-to-summer wind cycle from the east showcasina tradition of a peasant community



PERLIS MARATHON

Stay fit while enjoying a lush of greeneries across an untouched landmass

MEI

PFRLIS HARUMANIS CARNIVAL

Harumanis deliahts with assortment of local-based products JUN 2021

PERLIS CONSERVED CULTURE AND ART FESTIVAL

Authentic exhibition of cultural dance, arts and music

JUL 2021

NIGHT OF GLITTERING LIGHT

A fun-filled night carnival in the heart of royal city of Arau OGO

MALAYSIA REVERTS **CAMP PERLIS**

Congregation of Muslim converted preachers, sharing real life stories



CLIMBING CHALLENGE

Toughest climbing route in South East Asia on an unfading limestone wonder



Majestic natural treasures ready to captivate those who cherish



the ultimate gold prize



PERLIS FRUITY FEST

Indulge yourself into an array of local harvested fruits



KUALA PERLIS WATER FESTIVAL

Traditional water-based games along the river of Perlis



RALLY OF PERLIS

Race along the rugged motor track in Chuping, Perlis



PLOGGING RACE PERLIS

Run towards a clean and sustainable environment



PERLIS ULTRA MARATHON

Ultra fitness test across an untouched landmass

WAY

ORWARD



Tough fitness challenge for tough athletes



ARITHMETIC RUN

Leisure running with family and friends



KANGAR CITY RUN

Run through a city with colourful scenic modern and heritage buildings



PERLIS: ASIA'S BEST

KEPT SECRET CARNIVAL

Closing ceremony in dictating the development of tourism in Perlis for the next 10 years



PROPOSED LOCATION OF DIGITAL BILLBOARDS
PROMOTING TOURISM OF PERLIS

STRATEGY 4: INTEGRATION OF SMART TOURISM

PP 03

PROPOSED DIGITAL ADVERTISING BILLBOARD PROMOTING TOURISM OF PERLIS

- Provision of digital billboard is proposed to be implemented by private sector under the supervision of BPEN (newly established division)
- Digital billboard ads should feature iconic Perlis tourism products
- Digital billboard is proposed to be erected at six (6) different main entrances of Perlis as follows: -
 - Wang Kelian (Coordinate: 6.696143, 100.179728)
 - Padang Besar (Coordinate: 6.662470, 100.323079)
 - Changlun (Coordinate: 6.455954, 100.357412)
 - Kodiang (Coordinate: 6.401103, 100.293787) - Sanglang (Coordinate: 6.283045, 100.216635)
 - Kuala Perlis (Coordinate: 6.400136, 100.132667)





PHASE I

HIGH IMPACT PROJECT (PRIORITY I

PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

RM 9,000,000



STRATEGY 4: INTEGRATION OF SMART TOURISM

PP 04



PROPOSED PERLIS TOURISM WEBSITE AND MOBILE APPS



- Prepare terms of reference and open quotation or tender offer to vendors in developing websites and mobile apps
- Identify department or agency that will be responsible in managing the developed website and mobile app. Perlis Information Technology Division is suggested be given responsibility for the purpose of website and mobile apps management
- Ensure continuous maintenance and updating of website and mobile app



PROPOSED PERLIS TOURISM WEBSITE DEVELOPMENT



PHASE I

QUICKWIN

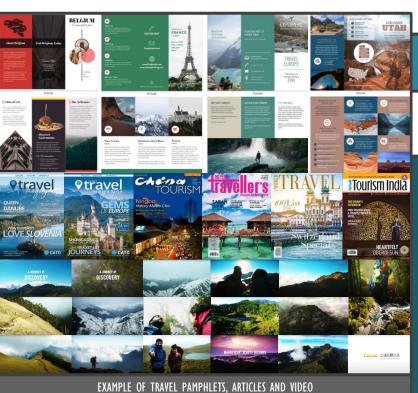
PROPOSED PROJECT DURATION

YEAR

PROPOSED COST

RM 680,000

CONTINUOUS MAINTENANCE



PHASE I

HIGH IMPACT PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION PROPOSED COST

CONTINUOUS RM 8,500,000

ANNUALLY

STRATEGY 4: INTEGRATION OF SMART TOURISM

PP 05 PP

PROPOSED ENHANCEMENT OF DIGITAL PROMOTIONAL ADVERTISING

- BPEN requires to develop and provide materials for promotional initiatives as follows:
 - Travel Article
 - Tourism Video
 - Television and Radio Promotion
 - Infographic and Pamphlet
 - Billboard Ads and LED Screen
- BPEN requires to appoint suitable consultants to develop promotional materials listed according to expertise. The consultant expertise is recommended as follows: -
 - Travel article institute of higher education lecturers / institute of higher education students / journalists
 - Tourism video film production
 - TV and radio promotion advertising company
 - Infographic and pamphlet graphics / printing company
 - Billboard ads and LED screen advertising company
- Establish an information technology (IT) unit for social media maintenance and promoting digital advertising

apple © Fictions
Kammung Sahabar

apple © *Humanity turns a photo into
a story, *malaysia #ShotoniPhone by
Dick A @dinnyalman

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2/2 Visit Reply

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STRATEGY 4: INTEGRATION OF SMART TOURISM

PP 06 QW

PROPOSED REMUNERATION TO INDIVIDUALS PROMOTING PERLIS THROUGH SOCIAL MEDIA

- Select a renowned social media influencer to promote Perlis tourism products in their respective social media posts
- Select individuals to promote Perlis through social media by emphasizing high number of viewer
- Conduct Perlis tourism promotional competition on social media through participation of school or institute of higher education students



EXAMPLE OF SOCIAL MEDIA INFLUENCER AND INSTITUTE OF HIGHER EDUCATION STUDENT INVOLVEMENT IN PERLIS TOURISM PROMOTION

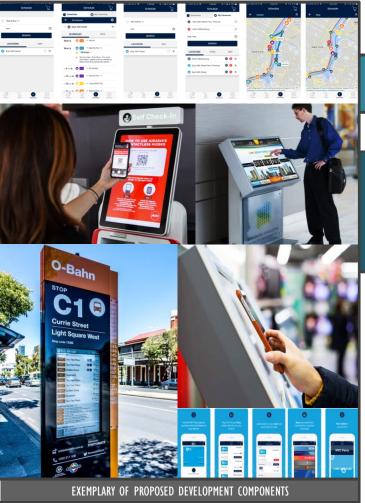


PHASE I

QUICKWIN

PROPOSED PROJECT DURATION PROPOSED COST

10 YEARS RM 500.000



STRATEGY 4: INTEGRATION OF SMART TOURISM

PROPOSED KUALA PERLIS SMART JETTY PROGRAM

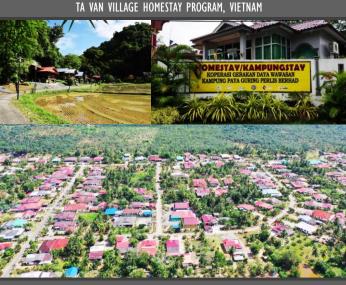
- BPEN should acquire Smart Jetty specification to be implemented at Kuala Perlis Ferry Terminal
- Submit quotation or tender offer accordingly to information technology vendors to develop Smart Jetty
- Develop Smart Jetty according to the terms and references prescribed in the tender offer or quotation
- Maintain Smart Jetty software and hardware
- Provide special annual allocation for Smart Jetty maintenance purpose

PROPOSED COMPONENTS

- Smart ticketing technology innovation
 - Ferry schedule technology innovation
- Closed-circuit television (CCTV)
- Digital billboard
- Multimedia kiosk







HOMESTAYS IN PERLIS REGISTERED WITH MOTAC

STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

PROPOSED MY BELOVED VILLAGE FESTIVAL

- Engagement process with the management of homestays registered with MOTAC to introduce initiative of the festival
- Provide a business model and profit sharing agreement for the provision of this festival in terms of preceding capital and so forth
- Seek volunteers in realizing this festival by providing sensible monetary value to encourage the participation of village communities as tour guide to portray the local living history of village community to impending tourists
- Actively promote the festival on social media and design attractive banners to be displayed throughout the entrance to Perlis











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PROJECT DURATION 6 MONTHS	RM 130.000
PROPOSED	DDODOCED COCT

STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

PROPOSED PERLIS CONSERVED CULTURE AND ART FESTIVAL

- Engagement process with all agencies involved to discuss this initiative to be carried out in Perlis
- Proposal presentation for funding application
- Formulate and prepare a plan to select crucial dances, music, paintings and local products to be showcased in this event
- Encourage involvement of local community who are skilled in the ins and outs of Perlis cultural arts
- Actively promote this festival on social media and design attractive banners to be displayed throughout the entrance to Perlis







PHASE I

QUICKWIN



PROPOSED PROJECT DURATION

PROPOSED COST

6 MONTHS

RM 130,000





STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE



PROPOSED CULTIVATION OF CULTURE AND VILLAGE ASSETS PROGRAM

- State government in collaboration with Ministry of Rural Development have to identify three (3) to five (5) villages possessed the required potential and distinctiveness in terms of culture, heritage, handicrafts, activities and performing
- The selection process is based on working paper showcasing the uniqueness of the village and activities from its peculiar viewpoint applied by the Village Community Management Council (MPKK) and reviewed by the appointed meeting members and lastly followed by a visit during final selection stage. The selection is based on the criteria and aspects set by the meeting committee
- The committee will hold further discussions with selected Village Community Management Council (MPKK) to formulate strategies and implementation plans involving joint ventures with the local community
- Grants and support assistance should be coordinated as incentives to encourage active involvement of the community in ensuring that the locality will unremittingly remain as a tourist attraction
- A briefing session pertaining to the positive impacts should be held to gather the support of the local community
- Provide a special direct exhibition / demonstration of heritage works to impending visitors



PERLIS CONSERVED CULTURAL DANCE AND PERFORMANCE













PHASE I

HIGH IMPACT PROIECT (PRIORITY 2)

<u> </u>	/		
PROPOSED			
PROJECT DURATION	PROPOSED COST		
2 YEARS	RM 200,000		



STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

HIP 2

PROPOSED 'CSR FOR SUSTAINABLE TOURISM'

- State government in collaboration with the Companies Commission of Malaysia (SSM) have to intensify the participation of private institutions in tourism-based Corporate Social Responsibility (CSR) program
- Organize a series of engagements with NGOs as well as private firms and GLCs to identify the form and location of CSR activities that can be implemented
- This includes the direct participation of private sector in several aspects related to tourism sector in the form of environmental conservation and preservation projects including forests, beaches, rivers, state parks and building heritage conservation and preservation projects (under the National Heritage Act 2005)
- This is in accordance to the new tax incentive amendment of Income Tax Act 1967 subsection 34 (6) in force for the year of 2020 assessment
- To encourage the private sector to complete corporate social responsibility, donation reporting under the Income Tax Act under subsection 44 (6) has been increased to RM20,000 effective from September 5, 2019 onwards
 These CSR activities and programs meet the mandatory requirements of Bursa
- Malaysia and Securities Commission to be reported in the annual report of public listed companies
- The key in achieving the above goals is advocacy for integrated and collaborative efforts by all parties involving the government, private sector and the society in general. This advocacy component should be emphasized to produce a tourism friendly CSR integration to assist in achieving positive outcomes

PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS

NO IMPLICATION





THE TOURISM INDUSTRY











PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS **NO IMPLICATION** STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

PROPOSED TOURISM AMBASSADOR PROGRAM IN HIGHER EDUCATION INSTITUTIONS

- Leadership and student associations at the tertiary level serve as ambassadors to promote the diversity of tourism products in Perlis
- This method can be applied where volunteers work as hosts to provide information and assist visitors on itinerary planning
- Department of student affairs should also emphasize on tourism-based student community programs
- Among the community programs that essentially in high priority are programs that capable to promote Perlis as a tourist destination as follows: -
 - Collaboration between student groups / organizations at the tertiary institution level with the local community to organize local festivals and carnivals
 - Organize student community's programs and activities at the national level organized in Perlis as an annual event that shall be attended by institutional student representatives of higher learning from every state
 - Intensify and empower collaboration of student groups / organizations and tourism-based non-governmental organizations such as Perlis Climbers Association, Perlis Nature and Wildlife Association (PNW), Perlis Painters Association and so forth. For instance, in terms of management of Perlis tourism festivals or carnivals



STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

(HIP 2)

PROPOSED RE-ACTIVATION OF KNOWLEDGE EXPERTISE AND TRADITIONAL INHERITANCE SKILLS FOR COMMERCIAL PURPOSE

- Identify traditional art heritage and knowledge expertise with the help of Department of Arts and Culture Malaysia (Perlis Branch), Malaysian Handicraft Development Corporation (Perlis Branch), Perlis Historical Association and the local community
- Organize traditional art skill workshops for youth as an approach of transforming knowledge to the new generation
- Provide an integrated training center covering variety of heritage products at the same time for the purpose of demonstration to visitors and tourists Adapt the latest technology in the production process for commercial and marketing
- purposes



PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

2 YEARS

RM 50,000

STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

(HIP 2)

PROPOSED TWIN VILLAGE PROGRAM (WANG KELIAN — WANG PRACHAN)

- Launch the cooperation of two twin villages on the aspect of promotion involving state parks and cultural heritage of the local community
- Creating an integrated tour package between Wang Kelian and Wang Prachan in an effort to elevate the tourism sector in the form of twin village
- Establish a homestay (registered homestay under MOTAC) in Wang Kelian as a framework to promote the culture and heritage of the local community matching the homestay in Wang Prachan complementing the heritage of neighboring country
- Homestay in this context is ensuring tourists living with the host family and learn their lifestyle and culture either directly or indirectly
- Encourage direct involvement of local community (Wang Kelian Community) as a travel companion to Perlis State Park and also a certified tour guide for marketing purpose



SKILLS FOR COMMERCIALIZATION

INTERNATIONAL BORDER AREA OF WANG KELIAN — WANG PRACHAN



DEVELOPMENT OF RURAL TOURISM GEORGIA AS A PERFECT BENCHMARK



PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

2 YEARS RM 500,000



WILL YIELD POSITIVE OUTCOMES

STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

PROPOSED CONSCIOUS COMMUNITY TOURISM PROGRAM

- Provide a comprehensive module of 'Conscious Tourism' to be shared with the public and locals through a briefing session
- The purpose of the module is to: -
 - Prepare the community to be more knowledgeable and ready to face and welcome Visit Perlis 2021 and serve the tourism industry from time to time
 - Provide exposure regarding the direction of tourism industry
 - Understand the importance of tourism industry and improve an ideal customer service skills to ensure excellent quality of service
 - Understand communication processes, barriers and effective communication techniques usage
 - Provide awareness and information sharing pertaining to the latest tourism products
 - Instill the spirit of 'Ownership' and 'A Proud Spirit' among local community towards the growth of tourism sector





QUICKWIN

PROPOSED PROJECT DURATION

PROPOSED COST

I YEAR

RM 500,000

STRATEGY 5: EMBRACING EXCELLENT HOSPITALITY & CULTURAL VALUE

PROPOSED KUALA PERLIS **CULTURAL CENTER**

- Privatization under BPEN (newly established division)
- Involve public-private partnership (PPP) business model through cooperative arrangement between government and private industry players
- The privatization approach is implemented based on fixed distribution of gross development revenue
- Business model in the form of a stand-alone business funded and operated by the private sector as a package that includes construction management, maintenance and repair works as well as replacement of public facilities including buildings, infrastructures, equipment and facilities







PHASE I







HIGH IMPACT PROJECT (PRIORITY I) PROPOSED

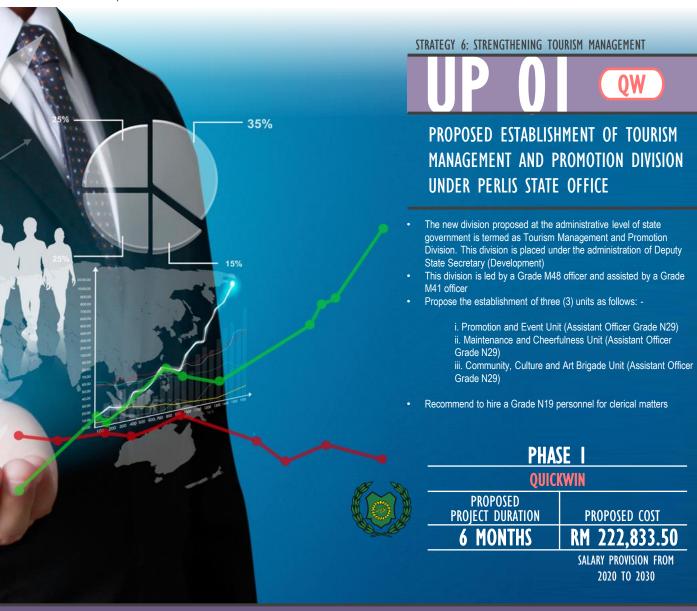


PROPOSED COST

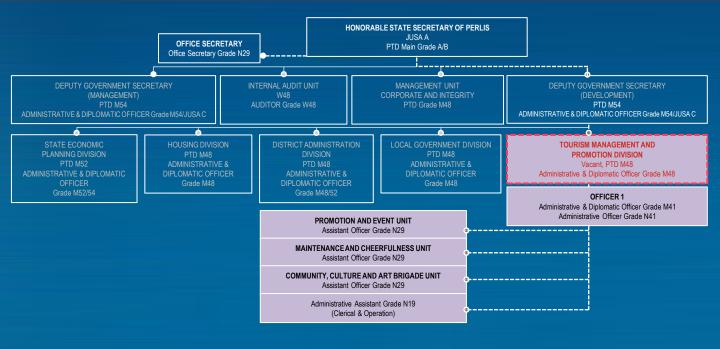




RM 15,000,000



ORGANIZATION CHART OF TOURISM MANAGEMENT AND PROMOTION DIVISION UNDER PERLIS STATE OFFICE



STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

UP 02

HIP 2

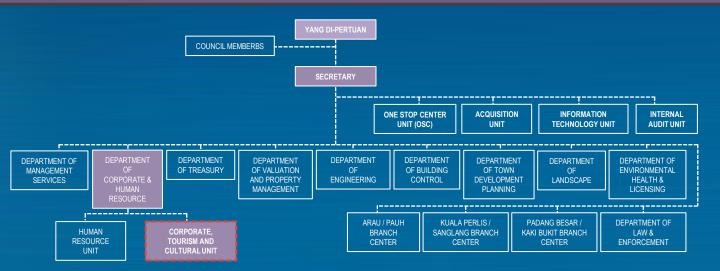
PROPOSED ADDITIONAL TASKS AND ESTABLISHMENT OF TOURISM AND CULTURAL TASK FORCE IN MPK

- Tourism and cultural assignments are proposed to be absorbed into Corporate Unit under Department of Corporate and Human Resource (JKSM)
- This unit is suggested to be renamed as 'Corporate, Tourism & Culture Unit'
- A task force team is proposed to be established involving several internal departments of Kangar Municipal Council (MPK) for the purpose of implementing tourism and cultural projects and programs under the supervision of this proposed 'Corporate, Tourism & Culture Unit'
- The organizational structure of Kangar Municipal Council (MPK) tourism and cultural program task force is as follows: -

DIRECTOR OF DEPARTMENT OF CORPORATE & HUMAN RESOURCE Administrative Officer N44 ASSISTANT DIRECTOR Administrative Officer N41 PHASE I CORPORATE, TOURISM AND CULTURAL UNIT HIGH IMPACT PROJECT (PRIORITY 2 MPK TOURISM AND CULTURAL TASK FORCE PROGRAM MEMBERSHIP **PROPOSED** Department of Landscape Department Of Environmental Health & Licensing PROIECT DURATION PROPOSED COST 2) Department of Engineering 7) Information Technology Unit 3) Department of Building Control Acquisition Unit 4) Department of Town Development Planning 9) Kuala Perlis / Sanglang Branch Center NO 6 MONTHS 5) Padang Besar / Kaki Bukit Branch Center Department Of Valuation & Property 10) **IMPLICATION** Management 11) Arau / Pauh Branch Center

- The additional duties and roles of this 'Corporate, Tourism & Cultural Unit' are as follows: -
 - Striving in improving the formation of identity and image of Kangar City in the context of preservation and conservation of tourism assets and responsible in providing ideas on the stability of image of the city in terms of physical development of tourism products
 - Responsible in providing programs and projects involving residents in the tourism industry
 - Responsible in managing, coordinating and handling tourism and cultural events organized by council or organizing events involving the council in collaboration with other government agencies / departments or the private sector
 - ✓ Providing working papers related to tourism and cultural activities and programs as well as handle them
 - ✓ Planning, managing and developing tourism and cultural activities covering all sectors
 - ✓ Attracting tourism events organized by the private sectors
 - ✓ Planning the process of collecting and providing information related to the tourism components
 - ✓ Providing publication materials and information related to tourism
 - ✓ Implementing Tourism Strategic Plan
 - ✓ Responsible in establishing bilateral cooperation with all tourism industry activists
 - ✓ Performing audits on all tourism products

CADANGAN CARTA ORGANISASI MAJLIS PERBANDARAN KANGAR (MPK)





STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

CADANGAN PENUBUHAN JAWATANKUASA PELANCONGAN NEGERI PERLIS

- The Committee is chaired by the Chairman Exco for Rural Development & Poverty Eradication, Development of New Tourism Growth Center, Culture, Arts & Heritage of the State of Perlis.
- BPEN (proposed new division) serves as the secretariat
- The recommended members of the meeting from government agencies
 - Perlis State Forestry Department
 - Department of Irrigation and Drainage (JPS)
 - iii.
 - Perlis State Department Agriculture
 Department of Mineral and Geoscience (JMG)
 - Perlis Fisheries Department Malaysia
 - Marine Department of Malaysian
 - Ministry of Tourism, Arts and Culture Malaysia (MOTAC)
 - Kangar Municipal Council (MPK)
 - National Department For Culture and Arts (Perlis Branch)
 - Majlis Amanah Rakyat Perlis (MARA)
- Members of the meeting representing private sector and NGOs are:-
 - Perlis Climbers Association
 - Perlis Nature and Wildlife Association (PNW)
 - Perlis State Painter Association iii.
 - Perlis Historical Society
 - Kampungstay and Homestay Association
 - Hotelier representative
- Frequency of meeting occurrence is once per month

PERLIS STATE TOURISM COMMITTEE ORGANISATION CHART

CHAIRMAN

Chairman Exco for Rural Development & Poverty Eradication, Development of New Tourism Growth Center, Culture, Arts & Heritage of the State of Perlis

SECRETARIAT

Deputy State Secretary

MEMBERS OF THE MEETING

GOVERNMENT AGENCIES

- Perlis State Forestry Department
- Department of Irrigation and Drainage (JPS)
- Perlis State Department of Agriculture
- Department of Mineral and Geoscience (JMG)
- Perlis Fisheries Department Malaysia
- Marine Department of Malaysian
- Ministry of Tourism, Arts and Culture Malaysia (MOTAC)
- Kangar Municipal Council (MPK)
- National Department For Culture and Arts (Perlis Branch)
- Majlis Amanah Rakyat Perlis (MARA)

NGO REPRESENTATIVE

- Perlis Climbers Association
- Perlis Nature and Wildlife Association (PNW)
- Perlis State Painter Association
- Perlis Historical Society
- Kampungstay and Homestay Association
- Hotelier representative

STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

UP 04 @w

PROPOSED CENTRAL MANAGEMENT FOR HIGH POTENTIAL TOURISM PRODUCTS BY PRIVATE AGENCIES

• Tourism products identified to be managed by private sector are as follows: -

TOURISM PRODUCT	MANAGEMENT AGENCY	JUSTIFICATION	
Dark Cave Eco-Tourism Complex (Dark Cave I and II)	Perlis State Forestry Department	These products are well-known throughout Malaysia. Measures in rebranding these products are necessary to attract tourists. The facilities	
Snake and Reptile Farm	Perlis State Economic Development Corporation (PKENPs)	provided are at a satisfactory level, however, the lack of maintenance fu causing the facilities provided are poorly maintained. This phenomenor	
Perlis State Park	Perlis State Forestry Department	due to the fees charged to tourists are very low and do not correspond to	
Bukit Ayer Amenity Forest	Perlis State Forestry Department	the level of quality of existing facilities offered.	

- · State authority needs to issue a policy decision stating these four tourism products require to be managed by private sector
- BPEN needs to issue an open offer to private sector to develop these tourism products. The private sectors require to submit a proposal for the
 distribution of contribution to state government in their respective proposals.
- Selection of contractors must go through strict procedures and must be presented to the State Tourism Committee and the State Executive Council
- Selected private sectors require to submit an application for a Forest Use Permit (Form 4) to Perlis State Forestry Department as well as submitting
 other required documents
- Selected private sectors are allowed to develop the product to attract tourists. The following is the proposed approach method: -

MANAGEMENT STRATEGY	TOURISM PRODUCT	APPROACH	AGENCY INVOLVEMENT	COMMUNITY INVOLVEMENT
Whole area	Snake and Reptile Farm	The appointed company is allowed to manage the entire area of Snake and Reptile Farm including allowing the development of infrastructure and tourism facilities.		20% job opportunities must be offered to local people of Perlis.
	Dark Cave Eco-Tourism Complex	The appointed company is allowed to manage partial area of Dark Cave Eco-Tourism Complex including allowing the development of infrastructure and tourism facilities.	The tour guide for exploration of Dark Cave II must be accredited by the Perlis State Forestry Department.	20% job opportunities must be offered to local people of Perlis.
Partial area	Bukit Ayer Amenity Forest	The appointed company is allowed to manage partial area of Bukit Ayer Amenity Forest including allowing the development of infrastructure and tourism facilities.		-
Facility management only	Perlis State Park	The appointed company requires to manage the tourism facilities provided. The development of tourism facilities and infrastructure is only allowed at a minimal proportion.	The tour guide for exploration of the area is handled entirely by officers from the Perlis State Forestry Department.	Locals need to be trained and offered jobs as tour guide.

- The period of managing and developing the product must be agreed upon by state government and the appointed private sector
- The state government is recommended to provide an annual grant amounting to RM 200,000 to help the selected private sector to develop the area

PHASE I				
QUICKWIN				
PROPOSED PROJECT DURATION PROPOSED COST				
I YEAR	RM 200,000			
ANNUALLY				







'4R' CONCEPT OF TOURISM RISK AND CRISIS MANAGEMENT Expect The Unexpected, Be Prepared

1 - Crisis Awareness 1 - Emergency response procedures 2 - Investigation Response Reduction 2 - Political Awareness 3 1 3 - Family assistance 3 - Standard Operating Procedures 4 - Communication 1 - Crisis Management Plan 1 - Business Continuity Plan 2 Readiness Recovery 2 - Human Resources 2 - Tourism Plannina 3 - Health and Safety Measures 3 - Debriefing

PROPOSED MITIGATION STRATEGY OF COVID-19 IMPACT FOR THE TOURISM INDUSTRY

Towards A Safe and Secure Travel & Tourism Environment



Perlis State Government is recommended to provide exemption or deferment of rental payments to licensed premises under its administration for tourism-related services such as travel agency and 'budget hotel' accommodation. Reduction of entrance charges of tourism products can also be applied to stimulate the growth of domestic tourism.



Enforcement of existing rules for tourists and product operators such as body temperature inspection, individual registration before entering premises, application of face mask and use of hand sanitizer.



Continuous promotion to the general public. Product operators, Tourism Malaysia (Malaysia Tourism Promotion Board) and Perlis State Government need to provide attractive packages such as offering affordable accommodation prices and cheaper entry fees. Apart from that, promotion through social media should be carried out regularly to ensure that people continue to be exposed to the distinctiveness of tourism in Perlis.



Targeting 1 million government employees as a tourist segment to Perlis. This group received monthly salary during the Covid-19 outbreak and a 6-month loan moratorium. Product operators need to provide attractive packages to attract their arrival such as MICE activities and so on.



Target small families (husband, wife and 1-2 small children) as a tourist segment to Perlis. This group is not severely bound to working hours and school children and should be the main focus by tourism activists of Perlis due to their high purchasing power.



International students who are still pursuing studies in universities in Malaysia as a tourist segment to Perlis. This group is able to aid in reviving the tourism industry of Perlis. These students have high purchasing power and are capable to travel.

STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

EPP

PROPOSED TOURISM RENTAL HOUSE CHARGE

- Kangar Municipal Council (MPK) requires to launch a tourism rental house legalizing program by encouraging rental house owners to register and obtain business licenses from Kangar Municipal Council (MPK)
 Facilitate and simplify approval requirements from approving
- departments regarding the application. This includes imposing a minimum license fee
- Offering affordable advertising services to entrepreneurs who possess local authority license to be promoted in the official tourism website of Perlis State Government
- The success of this project depends on additional tourism tasks under Kangar Municipal Council (MPK), establishment of the new tourism division under Perlis State Government and launching of official tourism

PHASE II

ENTRY POINT PROJECT

PROPOSED PROJECT DURATION

PROPOSED COST

BERTERUSAN

NO IMPLICATION





STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

HIP 2

PROPOSED CELEBRATION CHARGE

- Requires a joint venture between Kangar Municipal Council (MPK), Marine Department Malaysia and Perlis State Government
- MPK needs to provide facilities first before this charge can be
- The proposed charge is 6%. These charges are collected through the following approach: -
 - 6% from the existing ticket payment rate
 - Marine Department Malaysian raises the minimum new fare at
- This charge is exempted from residents of Langkawi Island and Perlis
- This proposal depends on the provision of quality facilities in close
- proximity to Kuala Perlis Terminal Ferry
 The success of this project depends on the establishment of the new tourism division under Perlis State Government and additional tourism tasks under Kangar Municipal Council (MPK)

PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS NO IMPLICATION





STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

HIP 2

PROPOSED INCREASE IN ENTRY FEE OF SELECTED TOURISM PRODUCTS

- This proposal only involves certain tourism products which are Dark Cave Eco-Tourism Complex, Snake and Reptile Farm, Bukit Ayer Amenity Forest, Perlis State Park and Keteri Hill
- Fee augmentation can only be implemented after refurbishment works on
- existing facilities are carried out
 Approval on the increase of entry fee must be approved by BPEN through
 the secretariat of the tourism division which is the new unit proposed
- The proposed rate of increase in entry fee is up to 50% for local tourists. The proposed rate of increase in entry fee is up to 100% for international
- The success of this project depends on the establishment of the tourism division under Perlis State Government



PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS

NO IMPLICATION

STRATEGY 6: STRENGTHENING TOURISM MANAGEMENT

PROPOSED SMALL BUSINESS PERMIT BY THE LOCAL AUTHORITY (LA)

- Accelerate and simplify matters of issuing small business permit and also in providing flexibility to existing conditions
- If a small business activity does not pose any risk, permit can be issued immediately
- Allowable small businesses are not only limited to existing business areas, but can be extended to residential and village areas if they do not create any sort of nuisance
- Fees for processing small business permit application should be waived
- This proposal depends on the establishment of the new tourism division under Perlis State Government and additional tourism tasks under Kangar Municipal Council (MPK)



PHASE I



PROPOSED PROJECT DURATION

PROPOSED COST



NO IMPLICATION





PROFESSIONAL ENTREPRENEURSHIP TRAINING MODULE IS THE KEY TO GENERATION OF INNOVATIVE TOURISM STREAM

PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS RM 1,000,000







STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

HIP 2

PROPOSED TRANSFORMATION PROGRAM FROM INFORMAL TO INNOVATIVE TOURISM

- Establish a capacity development program through continuous professional entrepreneurship training module for existing
- These entrepreneurs need to be prioritized to carry out business
- related to the development of tourism sector
 Process of cultivating entrepreneurship should be focused on rural
 youth, women and graduates as the main target group
- Program starts with the formation of mind, attitude and followed by skill and knowledge
- The training module covers comprehensive business procedures in terms of entrepreneurial approach, production, marketing, business premises, financial system and business financing
 Apart from that, the module should also focus on cultivating
- innovation such as invention of new products and services as well as marketing of products and services
- In order to attract the target group, ongoing systematic, scheduled, series campaign and training need to be expanded



TRAINING ASSISTANCE AND FINANCING WILL BE THE CATALYST FOR THE GROWTH OF NUMBER OF YOUNG ENTREPRENEURS IN PERLIS

PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

YEAR 6 MONTHS RM 1,000,000





STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

HIP 2

PROPOSED PROGRAM TO PRODUCE **NEW YOUNG ENTREPRENEURS** AMONG LOCAL COMMUNITIES

- The program is conducted by MARA Perlis and MARA central
- entrepreneurship division in collaboration with other agencies Interested participants require to present tourism-related entrepreneurship products to MARA management. MARA is suggested to select potential participants between the age of 22 - 30 (youth) among the locals
- Selected participants will be provided with 6 months training. This course is conducted by MARA in collaboration with other relevant agencies. Throughout the period, allowances and other facilities will be given to participants
- After the completion of the 6 months period, participants are required to start their business and are monitored directly by the financier
- Sepanjang tempoh 1 tahun mereka memulakan perniagaan, agensiagensi seperti MARA dan agensi yang memberi kursus tersebut
- hendaklah membimbing perserta tersebut sehingga berjaya
 Throughout the first year of business, MARA and the agencies that
 provide the course must guide the participants to success





EXAMPLE OF COOPERATIVE MODEL AS THE CORE GENERATION OF TOURISM ENTREPRENEURSHIP (SUSTAINABLE VILLAGE PROGRAM) BY KPLB

STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

PROPOSED STRENGTHENING COOPERATIVE MODEL AS THE CORE GENERATION OF TOURISM **ENTREPRENEURSHIP**

- Increase the number of villages using cooperative model (as in the same as the Sustainable Village Program, KPLB) to mobilize manpower, land and capital towards profitable large-scale tourism-economic focused activities Provide exposure to small farming entrepreneurs to move through cooperative
- organizations / associations to ensure a strong financial support can be provided to elevate the tourism sector based on harumanis production
- Increase the level of financing and incentives to successful and active cooperative groups to venture into the tourism stream of economic landscape Intensify skills training and advocacy related to the cooperative model to the local community through the cooperation of state government and related agencies such as Cooperative Commission of Malaysia and Cooperative Institute of Malaysia



PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS

RM 3,000,000

STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

PROPOSED PROVISION OF AFFORDABLE **BUSSINESS INFRASTRUCTURE** AND SUPPORTING FACILITIES

- Increase the provision of affordable floor space including kiosk, bazaar, arcade, permanent hawker center and mobile hawker center
- Emphasizing on urban design elements to create attractive aesthetic values in terms of provision of affordable floor spaces for the purpose of attracting tourists
- Provide space in or within proximity of tourism center to provide business opportunities to B40 group
- Ensure affordable business space is occupied by locals from the B40 group Provide good and suitable ICT services and facilities to facilitate e-commerce and modern service sector
- Free Wi-Fi (5G) is encouraged to be provided at accommodation and tourist concentrated areas
- Coordinate the collection of information on financial assistance, resource
- allocation and economic development opportunities at the state level Introduce and encourage involvement in mobilepreneur program, rural tourism economic financing scheme, foodtruck, arcade and community bazaar or uptown, financing facilities under TEKUN, mySuria, eUsahawan and eRezeki



FACILITIES IN EMPOWERING B40 GROUP IN PERLIS



PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

3 YEARS RM 800,000



EFFECTIVE FINANCING ASSISTANCE SYSTEM WILL DELIVER A BRIGHT PROSPECT TO THE DEVELOPMENT OF TOURISM INDUSTRY

PHASE I

HIGH IMPACT PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION

PROPOSED COST

CONTINUOUS

NO IMPLICATION

STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

PROPOSED STRENGTHENING THE FINANCING ASSISTANCE SYSTEM

- A designated database and interactive portal should be provided to disseminate the latest information on opportunities and grants to new and small entrepreneurs

 This initiative requires effective maintenance through a centralized website run by the agency responsible for entrepreneurship at the state level. This includes updating schedule / calendar of events and any upcoming entrepreneurship carnival
- Circulate the portal as an entrepreneurship reference center for the community of Perlis

- Coordination in providing development services

 Entrepreneurship and financing also need continuous improvement to reduce overlapping of functions and at the same time reduce bureaucracy problems

 An alternative to this method is through the cooperation of state entrepreneurship agency center with several financing agencies to form and introduce new financing packages related to tourism business of Perlis. The new package introduced should include direct tourism sector and the tourism-related sector



STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

PROPOSED LOW LOAN INTEREST RATE FOR TOURISM ENTREPRENEURS

- Perlis State Government needs to collaborate with financial institutions for instance Bank Pembangunan Malaysia Berhad, Bank Pertanian, MARA and Amanah Ikhtiar Malaysia to provide loan scheme to potential entrepreneurs
- The potential forms of tourism enterprises for the purpose of providing low loan interest rate are as follows: -
- Food & beverage entrepreneurs (gastronomic tourism)
- Souvenir entrepreneurs
- Homestay entrepreneurs
- Lodging entrepreneurs
- Other related entrepreneurship







PHASE I

HIGH IMPACT PROJECT (PRIORITY I)

PROPOSED PROJECT DURATION

PROPOSED COST

10 YEARS

NO IMPLICATION

CULTURAL-BASED SOUVENIR ENTREPRENEURS SHOULD BE STRENGTHENED THROUGH PROVISION OF LOW LOAN INTEREST RATE



STRATEGY 7: EMPOWERING COMMUNITY INVOLVEMENT

HIP 2

PROPOSED FISCAL AND NON-FISCAL INCENTIVES TO VILLAGES INVOLVED IN TOURISM ACTIVITIES

- Tourism activities in a particular village should be carried out under an association or committee That particular association or committee must possess ROS or related agencies approval The factors that need to be considered for promotional facilities are:
 Modification of natural landscapes and hardscapes according to standards
 Improvement of lighting system

- Upgrading to an innovative facilities and signage
- Adding urban design elements that suit the demand and preference of tourists
- Highlighting local identity and culture





PHASE I

HIGH IMPACT PROJECT (PRIORITY 2)

PROPOSED PROJECT DURATION

PROPOSED COST

10 YEARS

RM 2,000,000





D I IMPLEMENTATION OF PROPOSED DEVELOPMENT

01. IMPLEMENTATION APPROACH OF PROPOSED DEVELOPMENT

02. IMPLEMENTATION PHASE OF PROPOSED DEVELOPMENT



INSTITUTIONAL DEVELOPMENT

Aims to strengthen tourism management at the state government level. Institutional development must be implemented immediately to ensure the success of Perlis Physical Tourism Planning Master Plan (Critical Success Factor).

The proposed development of this masterplan is divided into two (2) phases. The duration of each phase is five years where Phase 1 falls in the period of 2021-2025 and Phase 2 in the period of 2026-2030.

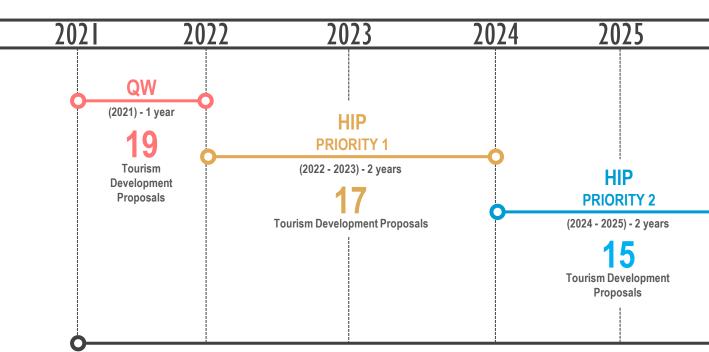
The 5 year period of each phase is in line with the national economic development plan (Malaysia Plan). In connection to that, development in each phase can be coordinated through channeling financial assistance to agencies that own or manage tourism products in Perlis.

02

PROJECT / PROGRAM

The proposed projects and programs are to ensure the strategies outlined are achieved. The proposed projects involve initiatives of upgrading existing product facilities, product construction and new tourism facilities on both small and large scale. The proposed programs purpose is to attract new tourists while retaining repeat tourists. The success of tourism products is highly dependent on private and local community involvement. In this regard, the proposed programs are to ensure that both parties are actively involved in promoting tourism of Perlis.





PHASE

(2021 - 2025) - 5 years In line with the 12th Malaysia Plan (RMK-12)

03. IMPLEMENTATION STRATEGY OF PROPOSED DEVELOPMENT

04. FINANCIAL RESOURCE OF PROPOSED DEVELOPMENT

LEVEL OF PRIORITY	DESCRIPTION	COMMENCEMENT OF IMPLEMENTATION
Implementation of Short Term Project (Quickwin)	Physical projects, programs and institutional strengthening that require to be implemented immediately to ensure the success of Perlis Physical Tourism Planning Master Plan (Critical Success Factor). The implementation success of other proposed projects and programs depending highly on these quickwin projects.	PHASE 1 (1 YEAR) (2021)
Implementation of Medium Term Project (High Impact Project)	A very potential and strategic project due to the positive impact to the local and state economy progression. The proposed projects entail a moderately high investment value. The implementation process is divided into two (2) priorities, namely: Priority 1: Physical projects and programs involving initiatives of upgrading existing tourism products. These projects must be expedited to maintain tourist arrivals and attract large numbers of tourists. Priority 2: New and existing physical projects and development programs that require to be implemented to strengthen the involvement of tourism industry players in Perlis.	PRIORITY 1 PHASE 1 (2 YEARS) (2022-2023) PRIORITY 2 PHASE 1 (2 YEARS) (2024-2025)
Implementation of Long Term Project (Entry Point Project)	New development projects (iconic projects) that contribute huge impacts to the development of Perlis tourism industry. Project implementation entails high investment value but guarantees huge impact on the tourism industry.	PHASE 2 (5 YEARS) (2026-2030)

FINANCIAL RESOURCE	DESCRIPTION
State Government	Allocation from the state government can be channeled to projects and matters related to the state list and matters agreed in the joint list.
Federal Government	Allocation from the federal government can be obtained by collaborating on projects and programs with federal government departments and agencies at the state level.
Kangar Municipal Council	Kangar Municipal Council can issue an allocation to fund projects with the approval of state government.
Private	Privatization approach is implemented based on: 1) Distribution of completed physical projects. The private sector will be given some units or floor space to operate in certain areas. 2) Private sectors develop and conduct operations. The benefit to the state government is the permanent distribution of gross development revenue.

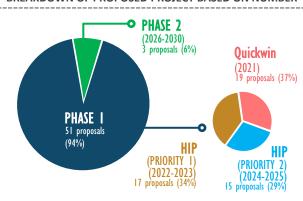


PHASE 2

(2026 – 2030) - 5 years In line with the 13th Malaysia Plan (RMK-13)

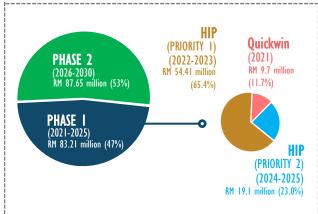
05. PROPOSED IMPLEMENTATION PHASE OF PROPOSED DEVELOPMENT DETAILS

BREAKDOWN OF PROPOSED PROJECT BASED ON NUMBER



- The proposal involves fifty four (54) projects / programs covering Phase 1 and 2.
- Phase 1 covers three (3) priority stages namely 'Quickwin', Priority 1 and Priority 2 varies in terms of implementation period.
- Nineteen (19) proposals in the first year are the core catalyst and will act as the basis for the effectiveness and continuity of the next stage.
- Phase 2 consists of 3 projects involving 2 projects of new iconic development spearhead by cooperation of private sectors and the support of government agencies.

BREAKDOWN OF PROPOSED PROJECT BASED ON COST ESTIMATION



- The total estimated cost covering all fifty four (54) proposals of Phase 1 and 2 (2021-2030) is RM 170.86 million.
- The beginning of Phase 1 in the first year involves 5.7% of the total project and proposal implementation cost.
- 'Quickwin' phase is equivalent to a ratio of 8.9% of state government revenue (RM 108.7 million) in 2017.
- Percentage ratio of the total proposed cost of Phase 1 and 2 is at a 2.9% of the GDP value recorded in 2018 for the State of Perlis.

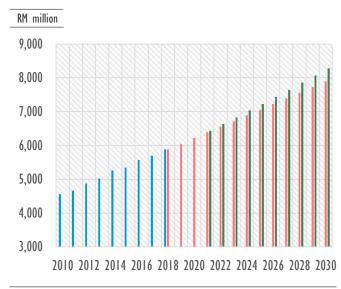
06. IMPLEMENTATION IMPACT PROJECTION OF PROPOSED DEVELOPMENT

Contribution of service sector to GDP of Perlis recorded the highest percentage of 65.9% (2018). 50% of the service sub-sector consists of sectors related to tourism industry. Based on input-output study, the tourism-related sectors generate a contribution of 49% to GDP of Perlis. On average, the tourism sector production multiplier is estimated at 2.073. It means that each generating demand unit for the tourism-related sector will contribute to the increase in GDP of Perlis at least in a twofold manner.

The increase in state GDP reflecting in the increase of economic activity and purchasing power and indirectly providing an increase in government financial revenue. The impact analysis method is based on comparison of the basic GDP projection compared to the projected GDP increase as a result of implementation of the proposals. The basic GDP projection is based on the current average annual GDP growth (2010-2018) and the projected findings of Perlis State Structure Plan 2030. The impact of projected increase in GDP and impact of implementation of the proposals are based on the average multiplier of the tourism sector and simulation of the projected growth rate of the current GDP value.

Based on the basic GDP projections (at a constant price in 2015) with an average rate of 2.48% annual growth, Perlis GDP is targeted to reach a value of RM 7,066 million in 2025 and RM 7,896 in 2030. With an estimated cost of implementing projects over a period of 10 years (2021 -2030) of RM 170.86 million, it is estimated to provide an overall increase of RM 2,111.3 million to GDP compared to the basic projection over 10 years.

GDP growth in a 10 years period from 2021 is expected to increase with an average annual growth of 2.86%, compared to the base GDP projection of 2.48%. The impact of the overall implementation of proposals is expected to contribute positive growth with projected value of GDP in 2030 amounting to RM8,291.8 million (compared to the basic GDP projection of RM 7,897.9). At this growth rate, it is expected that the cumulative contribution of the service sector to GDP from 2021-2030 will increase to a total of RM 1,391.4 million compared to the basic projection without proposals implementation. This projected figures are based on the percentage of current contribution of service sector to GDP which is at a 65.9% (2018).



■ GDP ■ Basic GDP Projection ■ GDP Increase Projection

'QUICKWIN' IMPLEMENTATION IMPACT PROJECTION (2021)		'HIGH IMPACT PROJECT' IMPLEMENTATION IMPACT PROJECTION — PRIORITY I (2022-2023)			'HIGH IMPACT PROJECT' IMPLEMENTATION IMPACT PROJECTION — PRIORITY 2 (2024-2025)			
Year	2021	Year	2023	2022	Year	2025	2024	
GDP Basic Projection (RM million)	6,387.5	GDP Basic Projection (RM million)	6,555.1	6,716.6	GDP Basic Projection (RM million)	6,893.6	7,056.6	
GDP projection (RM million) of Proposed Implementation Impact	6,407.6	GDP projection (RM million) of Proposed Implementation Impact	6,632.1 6,851.9		GDP projection (RM million) of Proposed Implementation Impact	7,052.3	7,052.3 7,238.8	
Increase Value (RM million)	20.1	Increase Value (RM million)	77.0	135.3	Increase Value (RM million)	158.7	182.2	
Percentage of Increase	0.32%	Percentage of Increase	1.2%	2.0%	Percentage of Increase	2.3%	2.6%	
		PROPOSED PHASE	1 GDP PROJE	CTION				
Year	2021	2022	2022 2023		2024	20	25	
GDP Basic Projection (RM million)	6,387.5	6,555.1	6,716.6		6,893.6 7,056.		56.6	
GDP projection (RM million) of Proposed Implementation Impact	6,407.6	6,632.1	6,851.9		7,052.3	7,052.3 7,238.8		
Increase Value (RM million)	20.1	77.0	135.3		158.7	18	2.2	
Percentage of Increase	0.32%	1.2%	2.0%		2.3%	2.6%		

'ENTRY POINT PROJECT' IMPLEMENTATION IMPACT PROJECTION (2026-2030)

UNJURAN KDNK CADANGAN FASA 2						
Year	2026	2027	2028	2029	2030	
GDP Basic Projection (RM million)	7,229.9	7,394.2	7,561.6	7,728.8	7,897.9	
GDP projection (RM million) of Proposed Implementation Impact	7,452.9	7,658.6	7,868.4	8,078.7	8,291.8	
Increase Value (RM million)	223.0	264.4	306.8	349.9	393.9	
Percentage of Increase	3.1%	3.6%	4.1%	4.5%	5.0%	

Cumulative Impact of Proposals Projection by Phase

Implementation Phase (Year)	Phase 1 (2021-2025)	Phase 2 (2026-2030)	Total (2021-2030)
GDP Increase Cumulative Value of Proposal Impact (RM Million) Compared to Basic Projection	573.4	1,538.0	2,111.3
Percentage of Increase	1.7%	4.0%	2.9%
Generation of New Labour (Job Creation)	4,308	4,297	8,605

PERLIS PHYSICAL TOURISM PLANNING MASTERPLAN



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