

**Editors** 

Roslina Othman Mohamad Fauzan Noordin Noor Azura Zakaria



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# CASES IN KNOWLEDGE MANAGEMENT & INFORMATION RETRIEVAL

## **Editors**

Roslina Othman Mohamad Fauzan Noordin Noor Azura Zakaria



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## **CASE 10: STORYTELLING**

Noor Azura Zakaria, Roslina Othman and Mohamad Fauzan Noordin

#### Abstract

Storytelling is an aspect in the knowledge management which is naturally embedded in the individual. The case presented in this chapter has outlined the value of storytelling concept in order to preserve the values in the employees. The stories of the company are repetitive told to the employees to encourage and enhance their loyalty and continue serving the company. The benefit of the storytelling is given in this chapter associated with the personal values to the organization.

#### 10.1 Sarkuysan – Turkish Copper Industry

Sarkuysan is the leading company in the Turkish copper industry and a prominent establishment in Turkey with 600 employees. The company is the only Turkish joint stock company whose shares are publicly traded on the Istanbul Stock Exchange. Sarkuysan is a group of companies which also owns the subsidiaries Sarmakina, Demisas, and Sadra. The group produces copper rod and wire rod obtained by electrolysis process, in accordance with national and international standards, at continuous casting plants from electrolytic copper cathodes. The distribution of these products is also done by the group. Copper tube and profile products are part of the product range, too. Sarkuysan is the only company in the world using three different copper production technologies: Outokumpu, Southwire and Cortirod Continuous Casting.

According to the Istanbul Chamber of Industry, Sarkuysan has been a player among the top 50 industrial enterprises of Turkey over the last few years with its position varying from year to year as its yearly performance is strongly related to world copper prices announced on the London Metal Exchange (LME). In 2004, the company's production capacity was around