



笔者的理想提议是批准第二家赌场执照，就像新加坡那样，以让市场自行调节。（档案照：透视大马）

趁着云顶高原在梧桐再也兴建收费站的课题热议中，我也蹭一下热度。在这个收费站课题闹得沸沸扬扬的时候，你对此的第一印象是什么？在社交媒体上有两组评论，一方认为可以接受，因为这是在私人土地，而另一方反对，因为这违反法律。但对我来说，首先浮现在脑海中的是垄断，也许是因为我有政治科学出身。

垄断一直是我热衷讨论的话题，今天，我将文章分为两个主要部分，首先是垄断的整体情况，其次是第二张赌场执照。



你以前有没有经历过电力中断？那时你会怎么做？骂国能，就像每个人都会做的一样。最后，你可以抵制国能吗？（档案照：透视大马）

你以前是否对电信公司不满意？如果是，你是否还会继续使用这家电信公司？不会。只需换到另一家电信公司就可以。这就是没有垄断的好处。

在马来西亚，政府仍然允许许多行业实行垄断，无论出于什么原因，是合同义务还是政治意愿。相反，政府应该允许同一行业内的竞争，正如自由主义理论所提出的，一个好的政府就是最少干预的政府，让市场本身自我调节。这可以确保没有人能够获得过高的利润。其背后的逻辑非常简单，如果你的表现不佳，无论是价格还是服务，客户总是可以转向你的竞争对手。

那些在Uber时代搭乘网约车的人可以看到，Uber和Grab之间的竞争实际上使用户受益。除了价格之外，同时，他们必须确保向顾客提供良好的服务，以及为司机合作伙伴提供好处。这是市场内竞争如何带来诸多好处的简单示例。

由此可见，我们可以看到公众欢迎政府打破PUSPAKOM电脑验车的垄断，取消Touch&Go在收费或停车付款方面的垄断。因此，取消垄断是正确的道路。虽说如此，我的朋友对这质疑的是，如果这些公司合作起来剥削消费者呢？不用担心，马来西亚有2010年竞争法令，禁止企业与企业不恰当的合作来谋取高利。



在云顶赌场，对于他们的老虎机，你知道赔率，或者用更专业的术语说，玩家回报率（RTP）是多少吗？（档案照：透视大马）

我们先来看看读者是否有这些经历。当你（如果你是男人）在夜晚独自走在某些地方，或者一群没有女性陪同的男人在这些地方行走，是否有人会向你询问是否需要某种服务？往往提供这些服务的人通常在辅警岗亭前面。

那么辅警真的不知道这些服务存在，还是没有采取行动是因为其他的原因？

在酒店大堂中，同样是同等的会员身份，你是否曾经经历过，某些酒店员工愿意帮助某些人做出某些服务，但你却不能要求同样的服务。那是为什么？

在赌场中，如果有关于赌局结果有冲突，谁有最后决定权？最后决定的是庄家。如果你对结果不满意，是否有渠道可以在庄家之外提出投诉？据我了解，没有。

如果你在马来西亚下注4D彩票，你知道透明的中奖机会。你知道赔率、中奖机会等等。但在云顶赌场，对于他们的老虎机，你知道赔率，或者用更专业的术语说，玩家回报率（RTP）是多少吗？在讨论这个问题之前，我做了一些功课。RTP指的是在长期内将返还给玩家的奖品百分比。

例如，在美国，最低RTP必须达到80%，而实际上由于竞争，通常会更高。在英国，虽然没有法定的最低RTP要求，但赌场必须明确公布RTP，让玩家自我衡量赔率是否合理。不幸的是，在马来西亚，没有最低RTP的要求，也没有要求公布RTP的规定。



伊斯兰党领导的州政府关闭彩票投注站的情况下，这些州的居民仍然可以前往其他州购买彩票。（档案照：透视大马）

就营销而言，在今年初，很多人收到短信，通知他们的会员领取农历新年花市优惠券。如果你在现场，就会看到每天晚上午夜前，人们会在自动售货机前排队，尝试打印出优惠券。一到午夜之后的几分钟，人们开始咒骂。为什么？优惠券已经全部领完。会员们老原来，还要熬夜不睡觉为了领短信所说的优惠券，结果空手而归。云顶是否宣布要分发多少张优惠券？没有。

与其他行业不同，例如快餐连锁店，有时他们也会赠送免费汉堡，但他们也在广告中注明了要分发的免费汉堡数量。

反驳和提议

对此，包括收费和上述问题在内的一个常见反驳论点是，你可以选择去，也可以选择不去，因为整个云顶或赌场本身不是基本需求。这让我想起了伊斯兰党领导的州政府关闭彩票投注站的情况。他们基本上也使用了同样的借口。不要忘记，这些州的居民仍然可以前往其他州购买彩票，尽管从逻辑上蛮不合理。但对于那些想去赌场的人来说，云顶是唯一的合法选择。

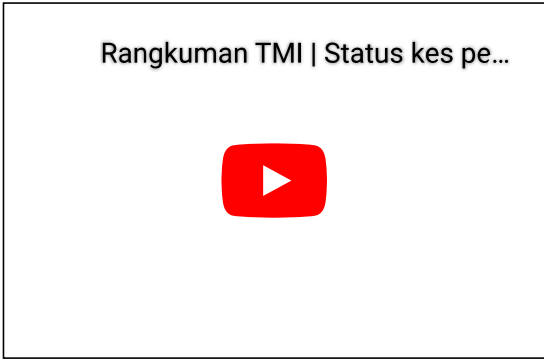
对我而言，选择的定义是当你有两个或更多体面的选择。如果你提供的选择是巧克力味的异味物或有异味的巧克力，那这并不是一个选择。

因此，我的理想提议是批准第二家赌场执照，就像新加坡那样，以让市场自行调节，如上所述。但我知道在当前的政治格局中，这是不可能的。

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[Liu Zhewei Column] The Disadvantages of Casino Monopoly: Controversial Points and Suggestions



Liu Zhewei

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My ideal proposal is to approve a second casino license, like Singapore, to let the market regulate itself. (File photo: Malaysian Insight)

I'm here to take advantage of the hot debate over Genting Highlands' construction of a toll booth at Jaya Gohtong. What was your first impression of this toll booth issue when it was all the rage? There were two groups of comments on social media, one group thought it was acceptable because it was on private land, and the other group opposed it because it was against the law. But for me, the first thing that came to mind was monopoly, maybe because I have a political science background.

Monopoly has always been a topic I love to discuss and today, I have divided the article into two main parts, first the overall picture of monopoly and second the second casino license.

1. Monopoly

Have you ever experienced a power outage before? What would you do? Blame TNB, like everyone would do. Finally, can you boycott TNB? Of course not, because it is the only electricity supplier. That is a monopoly.



Have you ever experienced a power outage before? What would you do? Blame TNB, like everyone would do. Finally, can you boycott TNB? (File photo: Malaysian Insight)

Have you ever been unhappy with your telecom company? If so, will you continue to use it? No. Just switch to another one. That's the benefit of not having a monopoly.

In Malaysia, the government still allows monopolies in many industries, for whatever reason, be it contractual obligations or political will. Instead, the government should allow competition within the same industry, as liberal theory suggests that a good government is the least interfering government, allowing the market to regulate itself. This ensures that no one can make excessive profits. The logic behind it is very simple, if you perform poorly, whether it is price or service, customers can always turn to your competitors.

Those who have taken a ride-hailing service during the Uber era can see that competition between Uber and Grab actually benefits users. In addition to price, at the same time, they must ensure that they provide good service to customers and benefits to driver-partners. This is a simple example of how competition within a market can bring many benefits.

From this, we can see that the public welcomes the government to break the monopoly of PUSPAKOM computerized vehicle inspection and remove the monopoly of Touch&Go in toll or parking payment. Therefore, removing the monopoly is the right way to go. Having said that, my friend questioned this, what if

these companies cooperate to exploit consumers? Don't worry, Malaysia has the Competition Act 2010, which prohibits companies from improperly cooperating with other companies to seek high profits.

(II) Genting Casino License

I would like to state my position before this discussion, which is either to approve the second casino license or to control the existing license.



At Genting Casino, for their slot machines, do you know the odds, or in more technical terms, the return to player (RTP)? (File photo: Malaysian Insight)

Let's first see if readers have had these experiences. When you (if you are a man) walk alone in certain places at night, or a group of men without female companions walk in these places, does anyone ask you if you need any service? Often, the people who provide these services are usually in front of the auxiliary police booth.

So did the auxiliary police really not know about the existence of these services, or did they not take action for other reasons?

Have you ever experienced in a hotel lobby that some hotel staff are willing to help others with certain services, but you cannot ask for the same service, even though you are equal members? Why is that?

In a casino, if there is a conflict about the outcome of a bet, who has the final say? The dealer makes the final decision. If you are not satisfied with the result, is there a channel to file a complaint outside of the dealer? As far as I know, no.

If you bet on 4D lottery in Malaysia, you know the transparent chances of winning. You know the odds, chances of winning, etc. But in Genting Casino, for their slot machines, do you know the odds, or in more professional terms, what is the return to player (RTP)? Before discussing this issue, I did some homework. RTP refers to the percentage of prizes that will be returned to players in the long run.

For example, in the United States, the minimum RTP must be 80%, and in reality it is usually higher due to competition. In the UK, although there is no legal minimum RTP requirement, casinos must clearly publish the RTP to allow players to self-assess whether the odds are reasonable. Unfortunately, in Malaysia, there is no minimum RTP requirement and no regulations requiring the publication of RTP.



Even though the PAS-led state governments have closed lottery betting stations, residents of these states can still travel to other states to buy lottery tickets. (File photo: Malaysian Insight)

In terms of marketing, at the beginning of this year, many people received text messages informing their members to collect the coupons for the Chinese New Year Flower Market. If you were there, you would see people lining up in front of the vending machines every night before midnight, trying to print out the coupons. A few minutes after midnight, people started cursing. Why? The coupons were all taken. Members had to stay up all night to get the coupons mentioned in the text message, but ended up leaving empty-handed. Did Genting announce how many coupons would be distributed? No.

Unlike other industries, such as fast food chains, they sometimes give away free burgers, but they also specify the number of free burgers to be distributed in their advertisements.

Counterarguments and Proposals

A common counterargument to this, including the fees and the above questions, is that you can choose to go or not because Genting as a whole or the casino itself is not a basic need. This reminds me of the situation when the PAS-led state governments closed lottery betting stations. They basically used the same excuse. Don't forget that residents of these states can still travel to other states to buy lottery tickets, although it is logically unreasonable. But for those who want to go to the casino, Genting is the only legal option.

To me, the definition of choice is when you have two or more decent options. If the choice you're offered is something that tastes like chocolate or something that tastes like chocolate, it's not a choice.

So my ideal proposal would be to approve a second casino license, like Singapore has done, to let the market regulate itself, as mentioned above. But I know that this is not possible in the current political landscape.

Therefore, another option is to regulate the casino industry, including its surrounding side businesses, like the United States, the United Kingdom or other countries, and ensure that everything is transparent. The RTP of their slot machines must be made public; any promotions or coupons must be clearly stated, especially the allocation quotas, to avoid any misleading; any services or employees that even ordinary tourists know should not exist are given double standards in their handling of things for some possibly illegal reasons. If Genting cannot or does not want to deal with it, government agencies and law enforcement units should go to Genting to enforce the law; most importantly, establish a committee so that when disputes arise, the committee can act as a referee, rather than making the operator both a party to the conflict and a referee at the same time.

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