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# An Insight Into Halal Business

The halal economy is a trillion-dollar industry. The growth of the halal economy and the spread of halal activities and lifestyle have created a high demand for halal professionals and talent

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# **Chapter 5**

# Halal Business, Halal Entrepreneurship and Islamic Finance

- Making your money work for your beliefs. Investment for youth, where to start?
- The power of synergy: How Islamic banking drives
- the advancement of the halal industry Halalpreneurs: Driving positive change through core values

# Making your money work for your beliefs. Investment for youth, where to start?

## **EVNOR ASILA NAZMI**

nternational Institute for Halal Research and Training (INHART) and IIUM Institute of slamic Banking and Finance (IIiBF) nternational Islamic University Malaysia

# AND HARUNA BABATUNDE JAIYEOBA

International Institute for Halal Research and Training (INHART) International Islamic University Malaysia

**EOPLE** often think that investment is complicated and requires a lot of money. This  $assumption \, is \, presumably \, a \, result \,$ of a lack of financial knowledge, which also influences investment behaviour and decision-making. According to the Youth Capital Market Survey conducted by the Securities Commission Malaysia (SC) in <sup>20</sup>22, only 38 per cent of total respondent have a high level of financial literacy while 62 pr cent were not. It shows that Malaysian Young people have little financial knowledge, which can influence their investments choice. Investing is an essential aspect of making future plans and ensuring a secure retirement. It not only offers financial security, but it also has the potential to grow wealth over time. Making a smart financial choice today could be beneficial in the long run.

## THE IMPORTANCE OF INVESTMENT FOR YOUTH

Investing is a good way for young people to reach their financial goals and create long-term financial security. They will have a better chance at success in the future if they start early and maintain their focus. Here are some of the most important reasons for young people to invest:

First, young people who start investing early in life have more time to reach their financial goals, such as saving for retirement, buying a home, or starting a business.

Second, investing gives young people a chance to build their wealth over time. Instead of just keeping money in low-profit savings accounts, they can make money on their investments.

# HALAL INVESTMEN

Investment activities based on Shari'ah principles



#### Why important?

- · Achieve financial goals and long-term financial securities
- · Wealth over time
- · Protection against inflation
- Financial discipline
- Wider time horizon



#### Matters to consider

- High liquidity
- · Low fees
- · Diversification of portfolio
- · Follow Shari'ah principles
- Risk profile
- Sustainability



## Islamic investmen products

- Islamic unit trusts
- Shares from Sharia compliance companies
- Islamic ETFs
- Commodity such as gold
- Derivative such as **FCPO**
- Islamic REITs
- Digital assets

Third is protection against inflation, in which diminishes the purchasing power of money. By investing in assets that increase in value, young people can preserve the value and purchasing power of their money over

Fourthly, investing can teach young people the value of financial discipline, such as saving money, establishing financial objectives, and developing a long-term plan. It is an effective way to acquire the fundamentals of money

Last but not least, investing at a young age gives one the flexibility to spread out their investments over a wider range of horizons. They can diversify their risk by investing in assets that have different maturities and different time horizons. For example, the cash flow from short and medium-term

investments can be reinvested or spe needed. In addition, a long-term invest makes sure that a portion of the portfo protected against needless expenditure

### CONCEPT ON MALAL INVESTMEN

Muslims are encouraged to seek for W as Allah says in the Quran,

"And when the Prayer is finished, then" ye disperse through the land, and seek of Bounty of Allah; and celebrate the Praise Allah often (and without stint); that ye prosper." [Q. Al- Jumu'ah, 62: 10]

Investing is a way to accumulate w For Muslim investors, it is essential make sure that the investments shari'ah law. Investing in corporalion products that conform to Islamic and values is become as halal invest investments, financial transactions are governed by the shari'ah which prohibit certain elements which prohibit certain elements which prohibit certain elements which prohibit certain elements in speculative or risky ventures in speculative or risky ventures and investing in companies that and investing in companies that deal in alcohol, gambling, or that deal in alcohol, gambling, or investors who follow halal investment investors who follow halal investments investors who follow halal investments in morally and socially responsible are morally and socially responsible are morally and socially responsible well as those that generate profit in an well as those as by providing a valuable vice or good.

# MITERS TO CONSIDER WEN INVESTING

can now choose from a wide of investment products based on values. financial objectives, and risk rance. Liquidity is one of the most ortant matters to consider especially for investors. The investment product sell so that young investors can access rinds when necessary. This is essential individuals who may require access to prortunities.

Fees are another important consideration ince young investors may have limited inancial resources. It is preferable to select investments with low and reasonable fees and expenses so it does not outweigh the returns later.

The investment product should then offer the diversification, which means spreading the investment across a variety of asset classes, industries, and geographic areas. Diversification lowers risk and increases long-term income at the same time. To pread out their risk, young investors might to think about investing in different loss of assets. Thus, if one class of asset money, the gains from the other class lead to the difference and lead

Jľ.

to a profit.

For Muslims, the most crucial aspects are ensuring that the investment products comply with shari'ah law while also avoiding any prohibited investments or activities. This makes sure that the investment reflects their values and beliefs.

One of the most crucial and fundamental aspects of investing is determining the risk profile of investors. Investors should evaluate the risk and return of an investment with objectivity, focusing particularly on the risk factor. If investors do not initially understand their risk profile or level of risk, they cannot tolerate on each investment they participate in, it is argued that they may panic and make an inappropriate investment decision (for example, buy a share at the wrong time).

Finally, sustainability is another issue to consider. Investment should prioritise the elements of moral and socially responsible behaviour, such as investing in businesses that support sustainable practises or have a positive impact on society.

# DIVERSIFY YOUR PORTFOLIO WITH VARIOUS TYPES OF ISLAMIC INVESTMENT PRODUCTS

Diversification is one way to mitigate risk. As stated in the Qur'an;

"Further he said: O my sons! Enter not all by one gate: go in by different gates. I can naught avail you against Allah. Lo! The decision rests with Allah only. In Him do I put my trust, and in Him let all the trusting put their trust."

[Q. Yusuf, 12: 67]

Diversification is a risk-mitigation strategy that entails spreading investments across a wide range of financial instruments, industries, and other categories. Diversification may help spread the risk by spreading money across multiple types of investments. It seeks to maximise return by investing in various areas that will react differently to the same event.

There are numerous investment products from which young investors can choose and diversify their portfolio. Islamic unit trusts are one of the popular investment products due to it has a low-risk appetite when compared to other types of investment products. The Islamic unit trust is made up of money pools from various investors who have similar financial goals, investment strategy, and risk tolerance. Professional fund managers will invest these funds in a shari'ah-compliant portfolio of securities in accordance with the fund's objective and investment strategy. A common example of unit trust in Malaysia is Amanah Saham Bumiputera (ASB). There are also other unit trust products offered in Malaysia. Bursa Malaysia has introduced Bursa Malaysia's interactive fund information platform, which gives investors in-depth knowledge of unit trusts and wholesale funds. initiative represents another innovation in the promotion of the value of investment in unit trusts to the general public and could be considered a positive step towards assisting better-informed making investors in investment choices and enticing more investors, particularly young investors, to put their money into diversified portfolios.

#### SHARES

In addition, young investors can also invest their money in shares. The shares are traded on Bursa Malaysia, and investors can buy and sell them at any time during trading hours. However, it is important for Muslim investors to ensure that the shares they buy are from a shari'ah-compliant company. The list of shari'ah-compliant securities is usually updated twice a year, in May and November, by the SC.

# **EXCHANGE TRADED FUNDS (ETFS)**

Next, exchange traded funds (ETFs) are another investment option for young

individuals. The ETFs are reference onded investment fund in open-ended investment fund that and traded on a stock exchange haracteristics of an index the characteristics of an index stock. Therefore, the liquidity of the l also reflect the liquidity of the that shares. ETFs are at basket of shares. ETFs are classif basket of several types, including equilibrium and inverse From equilibrium and equilibrium and inverse From equilibrium and inverse From equilibrium and inverse From equilibrium and inverse From equilibrium and equilibrium leveraged and inverse ETFS, fixed ETFs, and commodity ETFs. are composed of baskets of stock futures contracts, or commodities based on an index. As for the Islamic tracks an index whose constituent comprised wholly of shari'ah-comprised wholly of shari'ah-comprised thousand the shari'ah-comprised the shari'ah-c securities. Currently, there are six compliant ETFs listed and traded Malaysia such as MyETF Dow Jones Market Malaysia Titans 25 (MyETF.) MyETF Dow Jones US Titans 50 (1) MyETF MSCI Malaysia US50), Dividend (MyETF-MMID), MyETF M Islamic Dividend (MyETF-MSEAD) Thomson Reuters Asia Pacific (%) Islamic Agribusiness (MyETF-AGR Trade Plus Shari'ah Gold Tracker(GOL)

#### **GOLD INVESTMENT**

Young investors also have the opport to diversify their portfolios through investment. This is because gold is pen as a safe and is always in demand can be invested in physical form or the a gold investment account. Those choose to invest in physical gold, the buy few types of physical gold such coins, bars, or jewellery to keep il possession while reaping additional by in the near future. In addition to interest to interes in physical gold, investors can also in gold through bank accounts. financial institutions offer gold accounts a convenient method for clients to gold without storing the precious gold investment account enables class to invest to invest in gold in a convenient, secure deficetive manner, thereby maximising ain.

EALESTATE estate is one of the best long-term estate iong-term long for young investors, it may remaine as it takes a lot of challenging as it takes a lot of money to in real estate. As an alternative, real nest in real and invest in many looking to i those looking to invest in real estate to buy commercial lands. REITs allow young of will make to buy commercial, luxury, and malls of the botels and the botels are the botels are the botels and the botels are t estate like hotels and malls at affordable without having to buy the buildings REITs typically generate rental from the tenants who occupy their Investors can invest in REITs stock exchanges such as Bursa Malaysia. Malaysia Bursa lists four mrently. REITs, including Al-'Agar Healthcare II. Axis REIT, KLCC REIT, and Al-Salam As for retail investors, it is essential identify good REITs investments that can rease their income distributions and complish long-term capital appreciation. addition to profit, Muslim investors must asure that the income from REITs is derived fom shari'ah-compliant activities or, in the ase of mixed activities, adheres to the 20 per cent benchmark set by the Shari'ah Advisory Committee (SAC) of the SC.

#### DERIVATIVE INSTRUMENTS

aforementioned **addition** the opportunities. derivative investing in instruments is yet another possibility. Commodity derivatives, equity derivatives, and financial derivatives are the three types <sup>of derivatives</sup> that are now being made aailable by Bursa Malaysia Derivative (BMD), respectively. At present, futures contracts  $^{
m Q}$  crude palm oil (FCPO) are one of the nost actively traded types of derivatives in Malaysia. The SAC of the SC concluded that he contracts provided in Bursa Malaysia entratives, such as FCPO, are in accordance with the principles outlined in the shari'ah. In an unpredictable market condition, investors may consider diversifying their portfolios with futures contracts.

## DIGITAL ASSETS

Lastly, there is an interesting and an additional option to invest in digital assets. Digital assets refer to any piece of text or media that has been converted to a binary format and comes with the right to use it. Digital assets include cryptocurrencies. non-fungible tokens (NFTs), stablecoins, and security tokens. The SAC of the SC announced in July 2020 that it is permissible to invest and trade in digital currencies and digital tokens on registered digital asset exchanges (DAXs) that meet the SAC's resolution requirements. This acknowledged the significance of digitalisation in the capital market and the growing interest among market players in using digital platforms. Essentially, the SAC concluded that digital assets are assets from a shari'ah perspective.

Meanwhile, in 2021, the SC recognized Bitcoin Cash as a digital asset that can be traded on local DAXs. To date, the DAX-regulated operators in Malaysia include Luno Malaysia Sdn Bhd, MX Global Sdn Bhd, SINEGY DAX Sdn Bhd, and Tokenize Technology (M) Sdn Bhd.

#### CONCLUSION

It is essential to begin investing at an early age to have a more secure financial future. For Muslims, several factors must be considered to guarantee that the investment complies with shari'ah law and principles. The variety of products available today makes investment much easier than it was a few years ago. However, different stages of young investors may react differently to investment decisions based on their requirements and financial goals. To this end, knowledge on halal investment is what young people need for them to be smart investors.