

## Documents

Rashid Ali, F.D., Awab, S.

**Legitimising Governance Through Vocational Roles: A Conceptual Metaphor Analysis of Budget Speeches**  
(2023) *Asia in Transition*, 18, pp. 53-75.

**DOI:** 10.1007/978-981-19-5334-7\_4

Kulliyyah of Languages and Management, International Islamic University Malaysia, Pagoh, Malaysia

### Abstract

Although on opposing political spectrums, Barisan Nasional (BN) and Pakatan Harapan (PH) legitimised their presence through several vocational roles. These roles were not overtly mentioned, but their use can be unveiled by a conceptual metaphor analysis. This chapter analyses eleven supply bills or better known to Malaysians as budget speeches presented by two Ministers of Finance, Najib Razak (2010–2018) from BN and Lim Guan Eng (2019–2020) from PH. The analysis was informed by conceptual metaphor theory (Lakoff and Johnson, 1980) and membership categorisation analysis (Sacks, 1995). Whilst BN constructed 39 vocational roles for itself, PH had 16 roles. The two coalitions share a preference for certain roles, such as GOVERNMENT IS GENERAL/SOLDIER and GOVERNMENT IS DOCTOR, but BN also favours GOVERNMENT IS CAPTAIN. Both BN and PH legitimise their governance by representing themselves as hero-like-authoritative figures who can handle multiple vocational roles. These roles are played out in narratives highlighting the government's authority, value systems and ideologies. © 2023, The Author(s).

### Author Keywords

Budget speeches; Critical metaphor analysis; Legitimation; Metaphor; Politics

### References

- Razak, A., Najib, M.  
(2005) *MSRC Conference-Youth Leadership: The Challenge of Globalisation*, September 20
- Alméciga, W.Y.E.  
**Identity-forming discourses: A critical discourse analysis on policy making processes concerning English language teaching in Colombia**  
(2013) *PROFILE*, 15 (1), pp. 45-60.
- Benoit, W.  
(2001) *Framing through Temporal Metaphor: The “bridges” of Bob Dole and Bill Clinton*,
- Benwell, B., Stokoe, E.  
(2006) *Discourse and Identity*, Edinburgh University Press
- Buijs, J.A.  
**Teaching: Profession or vocation?**  
(2005) *Catholic Education. a Journal of Inquiry & Practice*, 8 (3), pp. 326-345.
- Charteris-Black, J.  
**Britain as a container: Immigration metaphors in the 2005 election campaign**  
(2006) *Discourse Society*, 17, pp. 563-581.
- Charteris-Black, J.  
(2007) *The Communication of Leadership: The Design of Leadership Style*, Routledge
- Charteris-Black, J.  
(2011) *Politicians and Rhetoric: The Persuasive Power of Metaphor*, 2nd ed.). Palgrave Macmillan

- Analysing political speeches: Rhetoric, discourse and metaphor. MacMillan
- Chi-Chang, T.  
(2009) *The Budget: How the Government is Spending Our Money*, Kuala Lumpur REFSA
- Cullen, J.G.  
(2011) *Differentiating between Vocations and Careers. School of Business*,
- Day, D.  
(2011) *The Encyclopaedia of Applied Linguistics*, Membership categorization analysis. In Chapelle, C. (Ed.), Blackwell Publishing Ltd
- Dorst, A.G., Reijniersse, W.G., Venhuizen, G.  
**One small step for MIP towards automated metaphor identification? Formulating general rules to determine basic meanings in large-scale approaches to metaphor**  
(2013) *Metaphor and the Social World*, 3 (1), pp. 77-99.
- Egana, L. Z. (2016). Hillary Clinton, Donald Trump and Lakoff's conceptual metaphor theory. Topics in Semantics IV. Retrieved from [https://addi.ehu.es/bitstream/handle/10810/21305/GRAL\\_ZapiainEgaña,L.pdf?1](https://addi.ehu.es/bitstream/handle/10810/21305/GRAL_ZapiainEgaña,L.pdf?1)
- Fearon, J.D.  
(1999) *What is Identity (As We Now Use the Word)? Unpublished Manuscript*,
- Feldman, J.A.  
(2006) *From Molecule to Metaphor: A Neural Theory of Language*, The MIT Press
- Feldman, J., Narayanan, S.  
**Embodied meaning in a neural theory of language**  
(2004) *Brain and Language*, 89, pp. 385-392.
- Gee, J.P.  
(1999) *An Introduction to Discourse Analysis: Theory and Method*, Routledge
- Gibbs, R.W., Lima, P.L.C., Francozo, E.  
**Metaphor is grounded in embodied experience**  
(2004) *Journal of Pragmatics*, 36, pp. 1189-1210.
- Grady, J.E.  
**A typology of motivation for conceptual metaphor: Correlation vs. resemblance**  
(1999) *Metaphor in Cognitive Linguistics*, pp. 79-100.  
R. W. Gibbs & G. J. Steen (Eds.), John Benjamin Publishing Company
- Grady, J.E.  
**Image schemas and perception: Refining a definition**  
(2005) *From Perception to Meaning: Image Schemas in Cognitive Linguistics*, pp. 35-56.  
B. Hampe (Ed.), Mouton de Gruyter
- Grubenmann, S., Meckel, M.  
**Metaphor of occupational identity: Traces of a changeable workplace in journalism**  
(2014) *74Th Annual Meeting of the Academy of Management*, Philadelphia, PA
- Imani, A., Habil, H.  
**Health metaphors in Dr Mahathir's business speech Malaysian**  
(2014) *Journal of Languages and Linguistics*, 3, pp. 15-30.
- Jasman, N.H., Kasim, Z.M.  
**The employment of metaphor in Najib's speeches on Economy**

(2014) *Malaysian Journal of Languages and Linguistics*, 3 (1).

- Johnson, M.

**The philosophical significance of image schema**

(2005) *From Perception to Meaning: Image Schemas in Cognitive Linguistics*, pp. 15-33.  
B. Hampe (Ed.), Walter de Gruyter

- Johnstone, B.

(2008) *Discourse Analysis*,  
Blackwell Publishing Company

- Keating, E., Duranti, A.

**Discourse and culture**

(2011) *Discourse Studies. a Multidisciplinary Introduction*,  
T. A. Van Dijk (Ed.), 2nd edn

- Kelly, P.F.

**Metaphors of meltdown: Political representations of economic space in the Asian financial crisis**

(2001) *Environment and Planning D: Society and Space*, 19, pp. 719-742.

- King, A.

**Membership matters: Applying membership categorization analysis (MCA) to qualitative data using computer assisted qualitative data analysis (CAQDAS) software**

(2010) *International Journal of Social Research Methodology*, 13 (1), pp. 1-16.

- Koller, V.

(2004) *Metaphor and Gender in Business Media Discourse: A Critical Cognitive Study*,  
Palgrave Macmillan

- Koller, V.

**How to analyse collective identity in discourse: Textual and contextual parameters**

(2012) *Critical Approaches to Discourse Analysis across Disciplines*, 5 (2), pp. 19-38.

- Kövecses, Z.

(2010) *Metaphor*,  
2nd ed.). Oxford University Press

- Kram, K.E., Wasserman, I.C., Yip, J.

**Metaphors of identity and professional practice: Learning from the scholar-practitioner**

(2012) *The Journal of Applied Behavioural Science*, 48 (3), pp. 304-341.

- Krenmayr, T.

(2008) *Selected Papers from the 2006–2007 Stockholm Metaphor Festivals*, pp. 97-115.  
Using dictionaries in linguistic metaphor identification. In Johannesson, N. L., & Minugh, D. C. (Eds.)

- Lakoff, G.

**A figure of thought**

(1986) *Metaphor and Symbolic Activity*, 1 (3), pp. 215-225.

- Lakoff, G.

**The neural theory of metaphor**

(2008) *The Metaphor Handbook*,  
Gibbs, R. (ed.) , Cambridge University Press

- Lakoff, G. (2013). Metaphor and embodiment: How the neural theory of metaphor explains embodied cognition results. Retrieved from  
<http://www.ualberta.ca/~iclc2013/ABSTRACTS/Lakoff.pdf>. Accessed on August 29, 2014.

- Lakoff, G., Johnson, M.  
(1980) *Metaphors: We Live By*,  
The University of Chicago Press
- Lenard, D.B., Cosic, N.  
**The analysis of metaphors ad metonymies in political speeches— A case study of the former Croatian Prime Minister Ivo Sanader**  
(2017) *ELR Journal*, pp. 61-81.
- Lu, L. W., & Ahrens, K. (2008). Ideological influence on BUILDING metaphors in Taiwanese presidential speeches. *Discourse & Society*, May 2008, 383–408
- Mohamed Nil, Z., Mohd Kasim, Z., Yusop, M.S., Shamsudeen, R.I.  
**A case study on conceptual metaphors used in a speech by YAB Datuk Sri Najib Tun Razak**  
(2014) *Proceedings from the 9Th Language for Specific Purposes Seminar and the 6Th Global Advances in Business Communication Conference*,  
Kuching, Sarawak
- Mundwiller, V.  
**Catch it, bin it, kill it: On the metaphorical conceptualization of the 2009 swine flu pandemics in British media texts**  
(2013) *Metaphorik.De*, 24, pp. 37-63.
- Nankani, S.  
(2004) *Spin and Substance: How Words Win Elections*,  
Writing!: Weekly Reader Corp
- Harapan, P.  
**Buku Harapan: Rebuilding our nation, fulfilling our hopes**  
(2018) *Pakatan Harapan*,
- Plisetskaya, A. D. (2013). American and Russian “victory” discourse: A conflict of cultures. National Research University. Retrieved from [www.hse.ru/data/2013/12/20/1338799117/03lmg2\\_013pdf](http://www.hse.ru/data/2013/12/20/1338799117/03lmg2_013pdf). Accessed on May 5, 2014
- Group, P.  
**MIP: A method for identifying metaphorically used words in discourse**  
(2007) *Metaphor and Symbol*, 22 (1), pp. 1-39.
- Rajandran, K.  
**Metaphors for Malaysia's economic transformation programme**  
(2013) *Kajian Malaysia*, 31 (2), pp. 19-35.
- Richard, I.A.  
(1936) *The Philosophy of Rhetoric*,  
Oxford University Press
- Rothma, F.C., Lloyd, S., Khapova, S.  
**Work identity: Clarifying the concept**  
(2015) *Conceptualising and Measuring Work Identity*, pp. 23-51.  
P. G. W. Jansen, & G. Roodt, (Eds.), Springer
- Sacks, H.  
(1995) *Lectures on Conversation*,  
Blackwell
- Sebok, F.  
(2017) *Critical Metaphor Analysis of Xi Jinping's Chinese Dream Rhetoric*,  
Unpublished thesis University Masaryk

- Simpson, P., Mayr, A.  
(2010) *Language and Power*,  
Routledge
- Skorczynska, H., Deignan, A.  
**Readership and purpose in the choice of economics metaphors**  
(2006) *Metaphor and Symbol*, 21 (2), pp. 87-104.
- Skorikov, V. B., & Vondracek, F. W. (2011). Occupational identity. In Schwartz, et al. (Eds.), *Handbook of identity theory and research* (pp. 693–714). Springer Science and Business Media.
- Steen, G.J., Dorst, A.G., Hermann, J.B., Kaal, A., Krenmayr, T., Pasma, T.  
(2010) *A Method for Linguistic Metaphor Identification: From MIP to MIPVU*,  
John Benjamin Pub. Co
- Soto, D.A.  
(2012) *Metaphorical Evaluation: A Study of Evaluation as Expressed by Conceptual Metaphors in the Political Speeches of Two North American Presidents*,  
Unpublished Master Thesis, Chile
- Stokoe, E.  
**Doing gender, doing categorization: Recent developments in language and gender research**  
(2003) *International Sociolinguistics*, 2 (1), pp. 1-12.
- Supriadi, L.  
**(2017). A study of conceptual metaphor in a political discourse**  
(2017) *Proceedings of 96Th the IIER International Conference, Amsterdam, Netherlands, 9 th–10th, March*
- Thomas, L., Beauchamp, C.  
(2011) *Understanding New teachers' Perspectives through Metaphor. Teaching and Teacher Education*, 27, pp. 762-769.
- Tomoni, B.  
**Using money metaphors in banking discourse: Three possible scenarios**  
(2012) *Metaphor and the Social World*, 2 (2), pp. 201-232.
- van Dijk, T.  
(2006) *Discourse and Manipulation*,  
Discourse & Society
- Xu, H.  
(2010) *A Study on Conceptual Metaphors in Presidential Inaugural Speeches*,
- Yesilbursa, A.  
**Using metaphor to explore the professional role identities of higher education English language instructors**  
(2012) *Procedia-Social and Behavioural Sciences*, 46, pp. 468-472.
- Yu, N.  
(2009) *From Body to Meaning in Culture*,  
John Benjamin Publishing Company

**Correspondence Address**

Rashid Ali F.D.; Kulliyyah of Languages and Management, Malaysia; email: farrahdiebaa@iium.edu.my

**Publisher:** Springer Science and Business Media Deutschland GmbH

**ISSN:** 23648252

**Language of Original Document:** English

**Abbreviated Source Title:** Asia Trans.

2-s2.0-85145823754

**Document Type:** Book Chapter

**Publication Stage:** Final

**Source:** Scopus

---

ELSEVIER

Copyright © 2023 Elsevier B.V. All rights reserved. Scopus® is a registered trademark of Elsevier B.V.

 RELX Group™